

(https://www.digitalcolony.com/)

Opportunity (/#investment-opportunities) (/#investment-strategy) (/#why-digital)

Strategy

Our Edge

Leadership (/#leadership)

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(/#contectocusing on unique next generation digital infrastructure opportunities and enabling mobile and internet connectivity

Digital Colony is a global investment firm with a unique focus on next generation mobile and internet infrastructure. Our team combines the sector knowledge of Digital Bridge Holdings, LLC, a leading owner and operator of digital infrastructure businesses, and the investment expertise of Colony Capital, Inc. (NYSE: CLNY), a leading real estate investment management firm. Together we identify and capitalize on differentiated investment opportunities within digital infrastructure.

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## digital bridge

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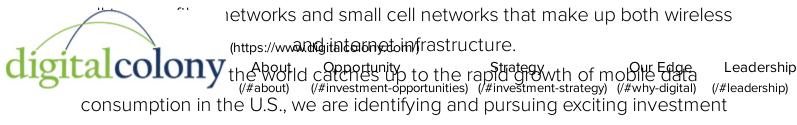
# ColonyCapital

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### **INVESTMENT OPPORTUNITY**

In an increasingly connected world, we believe there has never been a greater need for continued development of and capital investments in digital infrastructure assets. Such assets are required to support the considerable rise in mobile data and video consumption, as well as the increased popularity of cloud computing, big data analysis, IT outsourcing, e-commerce, and other emerging technology trends.

Digital Colony is uniquely positioned at the cross-section of the high-growth technology sector and the traditional real estate and infrastructure investment landscape to capitalize on opportunities to invest in the data centers, macro



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opportunities around the world.

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### WE BELIEVE TODAY'S MARKET CONDITIONS PRESENT A UNIQUE OPPORTUNITY TO INVEST IN MOBILE AND INTERNET INFRASTRUCTURE

We believe demand may be driven by increasing consumption of mobile data and video

We expect digital infrastructure will benefit from growth and innovation in the technology sector



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As other parts of the world approach U.S. data consumption levels, they will require more digital infrastructure investment

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Investment opportunities are generally private-sector funded, requiring fewer government approvals

Need for technical expertise to support investment in assets that traditional infrastructure investors don't have

### **INVESTMENT STRATEGY**

The four key segments of mobile and internet infrastructure – towers, data centers, small cells, and fiber – each play an important role in the way people and businesses communicate, share information, and consume content. Digital Colony plans to focus its e the expertise honed over the last two decades in the space.

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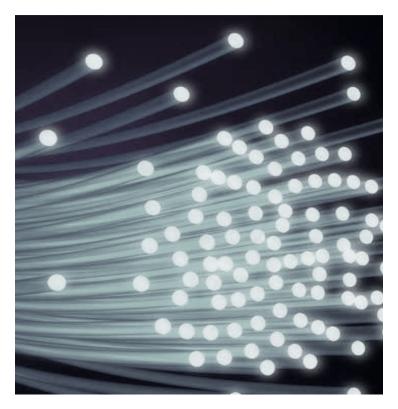
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**Macro Towers** 

Small Cell/DAS







Fiber

### ONY'S FOCUS IS TO INVEST IN FOUR KEY (inttps://www.digitalcolory.com//) digitalcolony/OBILE AND INTERNET INFRASTRUCTURE (/#about) (/#investment-opportunities) (/#investment-strategy) (/#why-digital) (/#leadership) TAKE ADVANTAGE OF PHYSICAL INFRASTRUCTURE

### TAKE ADVANTAGE OF PHYSICAL INFRASTRUCTURE Contact (/#contact (/#contact CONVERGENCE AHEAD OF THE ANTICIPATED GLOBAL 5G ROLLOUT AND BEYOND.

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### WHY DIGITAL COLONY?

The combination of digital infrastructure expertise from Digital Bridge with the resources and global reach of Colony Capital gives Digital Colony a unique competitive advantage.



**Industry Leading Expertise** 

digital colony w pioneers of the digital infrastructure investment landscape (/#about) (/#investment-opportunities) (/#investment-strategy) (/#why-digital) (/#leadership)



### **Hands-On Experience**

Over two decades of demonstrated expertise as industry leaders through active engagement in the operation of macro cell towers, hyperscale data centers, enterprise data centers, fiber networks and small cell networks from the outset of this specialized asset class.



### **Extensive Network**

Deep industry roots and strong relationships in both digital infrastructure and real estate. Our good standing with these key industry players continuously generates proprietary investment opportunities as they come to market.

### **EXECUTIVE LEADERSHIP TEAM**

The Digital Colony executive leadership team has a proven track record of successfully investing in and operating mobile and internet infrastructure businesses across multiple continents.



**Marc Ganzi** Managing Partner



**Ben Jenkins**Managing Partner

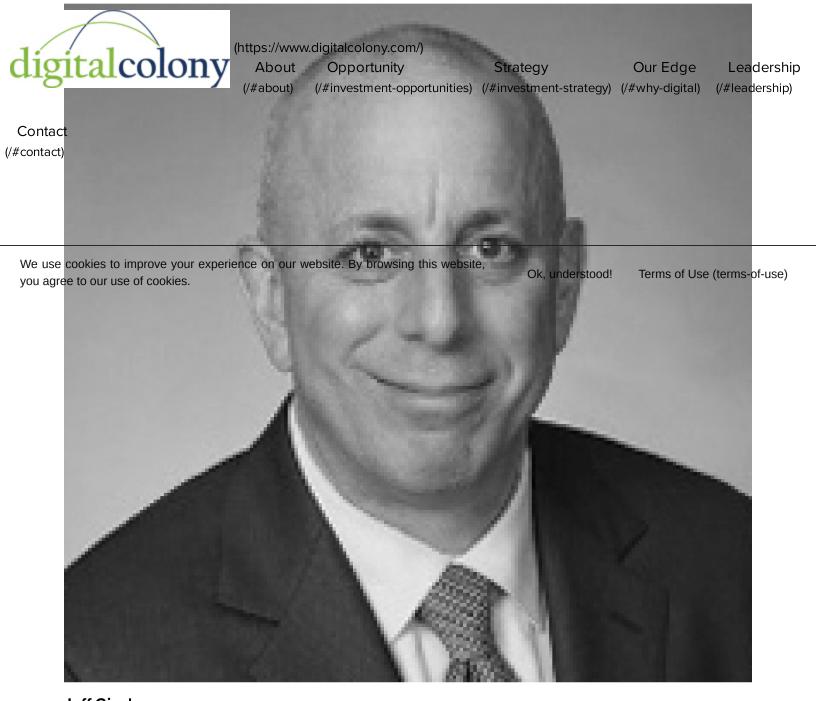


Justin Chang
Investment Committee Member



**Jonathan Grunzweig**Investment Committee Member

### **INVESTMENT TEAM**



**Jeff Ginsberg**Managing Director and Chief Operating Officer



**Jon Mauck**Managing Director



**Steven Sonnenstein** 

Managing Director



**Kevin Smithen**Managing Director



**Tom Yanagi** Managing Director



Warren Roll
Managing Director



**Geoffrey Goldschein** 

Managing Director and General Counsel



James Burke

Principal



Sadiq Malik

Principal



Hayden Boucher

Vice President



**Scott McBride**Vice President



**Manjari Govada**Vice President

### **CONTACT US**

For more information, please contact us at info@digitalcolony.com (mailto:info@digitalcolony.com)

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