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## **NEXT GENERATION**

## WHY WE'RE DIFFERENT

Our **broad based experience**, **quantitative approach** and focus on **disciplined investing** makes us different. **Hull Street Energy** invests in middle market power companies that are strategically positioned for growth as North American fuel supply, generation, transmission, and behind-themeter assets transition to support a more sustainable future. We have built a business that is singularly focused in its approach and capabilities.







#### BROAD BASED EXPERIENCE

Our experience is not only long in years, it is broad across the energy spectrum. Our team has decades of extensive and wide-ranging experience buying, selling, owning and operating energy businesses. We have managed energy assets through their entire lifecycle from development to rehabilitation to retirement. We have operated gas, oil, geothermal, biomass, hydro, solar and wind-powered generation stations—and provided electrical service to millions of customers. We have managed energy commodity, fuel handling, environmental compliance, retail supply and other related electricity service companies. We have worked for small start-ups to Fortune 100 companies; including independent power producers, electric utilities, investment banks and private equity investment firms.



#### QUANTITATIVE APPROACH

Our quantitative approach to investing is distinguished by a balanced integration of sophisticated financial and deep technical fundamental analysis. Our adept transaction structuring skills, substantial operating expertise and close attention to detail enable us to **execute** numerous complex power transactions efficiently. The cornerstone of our systematic investment process is our unique and proprietary quantitative valuation techniques, analytical tools and risk-management systems. Our quantitative analytics and investment protocols help us provide pricing to transaction counterparties in an expedient manner, and to achieve differentiated and attractive risk-adjusted returns for our stakeholders.



#### DISCIPLINED INVESTING

We are highly disciplined investors. We maintain strategic focus without missing opportunities. We are vigilant about measuring and managing risk through consistent and iterative optimization. Our systematic, deliberate investment **process** enables us to unlock value for our investors and customers, while ensuring the safety of our employees and supporting the interests of our communities. Our surveillance of environmental risk is not political or theoretical; it is fiduciary, and our governance policies reflect a commitment and attention to delivering successful, multidimensional, longterm outcomes.

## **TEAM**

Our investment team has decades of intensive and wide-ranging experience investing in energy.

| Sarah Wright     |
|------------------|
| Michael Booth    |
| Scott Hofmeister |
| Wanjiku Kebuchi  |
| David Meeker     |
| Steven Morris    |
| Mark Orman       |
| John Rizas       |
| Kevin Telford    |
| Matthew Willis   |

We drive value creation through the application of industry-leading portfolio company operations management:

| Todd Wynn      |
|----------------|
| Ryan McQueeney |
| Randall Osteen |
| Susanna Kang   |
| Michael Mann   |

We have long-standing relationships with some of the industry's most accomplished leaders.

| Bill Richardson |
|-----------------|
| Tom Brooks      |
| Scott Helm      |

# **PORTFOLIO**

We make **controlling equity investments** in middle market energy opportunities including operating **gas fired power plants**, operating and late stage development **renewable projects**, electricity transmission and distribution assets, and **demand side resources** such as grid optimization, distributed generation, and customer supply businesses.



Milepost Power Holdings (https://www.milepostpower.com/)owns and operates a 556 MW fleet of natural gas fired combined cycle, combustion turbine, and reciprocating engine power plants located in Massachusetts, Connecticut, Rhode Island, New Jersey, New York and Montana. Milepost's plants provide critical reliability service to the electricity grid and can generate enough power to supply more than 468,000 homes.



**Central Rivers Power** (http://centralriverspower.com) owns and operates 14 hydroelectric power plants with a combined installed capacity of 86 MW in central New England. The facilities are located on the Androscoggin, Chicopee, Connecticut, Deerfield, Merrimack, North Branch, and Pemigewasset Rivers. Central Rivers provides reliable, low-carbon energy to the regional power grid.

**Have a business you'd like to sell?** Hull Street Energy is always looking for opportunities in the energy sector.

Email us at txn@hullstreetenergy.com (mailto:txn@hullstreetenergy.com)with transaction inquiries.

## **CONTACT US**

**HULL STREET ENERGY** 

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