



# OUTCOME-DRIVEN SERVICE

## YOUR FINANCIAL SUCCESS IS OUR ONLY GOAL

### INDIVIDUAL INVESTORS

Whether planning for retirement or your children's college, we can assist you in achieving your investment goals with the stability and returns you expect.

[LEARN MORE \(/S/INDIVIDUAL-ADVISORY-FACTSHEETDOCX-GOOGLE-DOCS-1.PDF\)](#)

### RETIREMENT PLAN SPONSORS

With a changing regulatory environment, plan sponsors benefit from our services to help them meet the retirement needs of their participants and ensure compliance.

[LEARN MORE \(/S/RETIREMENT-PLAN-ADVISORY-FACTSHEETDOCX-GOOGLE-DOCS-1.PDF\)](#)

### CORPORATE & NONPROFIT FIDUCIARY

FARO offers investment management solutions to institutional investors, which include pension funds, endowments, charitable trusts and corporations.

[LEARN MORE \(/S/FOUNDATION-ADVISORY-FACTSHEETDOCX-GOOGLE-DOCS-1.PDF\)](#)

# OUR INVESTMENT PROCESS



At FARO Advisory we are focused on our client's desired outcomes, not proprietary products or off-the-shelf services. That is the reason we have created three diverse sets of strategies that focus on our client's objectives, life cycles and investment profiles.

FARO Advisory's asset allocation approach offers an alternative to Modern Portfolio Theory style portfolios that have failed to meet expectations over many decades due, in large part, to the increasing impact of world markets events on portfolios, which disregard investors' actual life events.

It is no news that an investor's life events will have a direct impact on their motivations to save, or where to invest. That is the reason we believe that most investors benefit from a professionally managed investment portfolio and not a pre-set glide path.

## ABOUT US

With over 45 years of combined experience, FARO's executive team provides investment advisory and retirement plan advisory services to clients that include: high net worth individuals, business owners, public and private corporations, public sector entities, and not-for-profit entities and foundations.

FARO is a diverse entity managed by top and nationally recognized minority executives who are committed to supporting inclusiveness in everything they do. They have expertise in designing culturally-relevant financial services that effectively engage today's workforce across industries that include healthcare, education, construction, and other professional services.



**JUAN CARLOS AVILA, AIF®  
CO-HEAD**

Juan Carlos is Co-Head of FARO Advisory, a division of TOROSO Advisors. Juan has over 25 years of financial service industry experience. Prior to joining Toroso, he spent 3 years as a Senior Vice President with Mesirow Financial where he co-led an investment advisory practice. Prior to joining Mesirow Financial, Juan spent 19 years at Merrill Lynch where he was a Senior Financial Advisor, Vice President, with the Private Client Group.

He received his bachelor of science degree in economics from the University of Wisconsin at Madison, and his masters in business administration degree from Northwestern University Kellogg School of Management. In 2011 he earned the Accredited Investment



**OLGA CAMARGO, AIF®  
CO-HEAD**

Olga is Co-Head of FARO Advisory, a division of TOROSO Advisors. She brings over 20 years of experience in financial services with JP Morgan Chase, Thomson Reuters, Mesirow Financial. Olga co-leads FARO's advisory practice specializing in providing culturally-relevant and inclusive financial services to today's diverse markets. Olga was awarded the Accredited Investment Fiduciary® (AIF®) designation from the Center for Fiduciary Studies®, the standards-setting body for Fi360. The AIF designation signifies specialized knowledge of fiduciary responsibility and the ability to implement policies and procedures that meet a defined standard of care. The designation is the culmination of a rigorous training program,

Fiduciary® (AIF®) professional designation.

Juan Carlos was recognized as DiversityMBA 2017 Top 100 Under 50 Executive & Emerging Leaders and received the 2016 Servant Leadership Award from the Hispanic Alliance for Career Enhancement (HACE). In 2014 he was named to Negocios Now "Who's Who in Hispanic Chicago" inaugural edition and recognized as the Chicago State University Latino Resource Center Corporate Citizen Honoree. Chicago United recognized Juan as its Most Valuable Partner and the Chicago Latino Network voted Juan the Latino Professional of the Year.

Juan Carlos serves as Board Emeritus for the Hispanic Alliance for Career Enhancement (HACE), Trustee for the Illinois Children's Healthcare Foundation (ILCHF) and a trustee for National Louis University.

which includes a comprehensive, closed-book final examination under the supervision of a proctor, and agreement to abide by the Center's Code of Ethics and Conduct Standards. On an ongoing basis, completion of continuing education and adherence to the Code of Ethics and Conduct Standards are required to maintain the AIF designation. Olga earned a Bachelor of Science and a Master of Arts from the University of Illinois at Chicago.

Olga is nationally recognized for her innovative work in the financial industry. Olga was selected by Hispanic Lifestyle for its "2018 Latinas of Influence National Award". In 2017, Diversity MBA Magazine honored Olga with its National Top 100 Under 50 Executive Leaders Award. In 2013, she was inducted into the University of Illinois at Chicago College of Business Administration Alumni Leadership Academy for her contribution in her industry and raising the standing and stature of the college. The Chicago Council on Global Affairs selected Olga for its 2010 Emerging Leaders Program, a highly competitive cohort of Chicago's up-and coming professionals, leaders who continue to raise the bar for Chicago as a leading global city.

Olga serves as Commissioner for the Chicago Public Building Commission, Metropolitan Planning Council's Board, and is Board Chair for the Hispanic Alliance for Career Enhancement.

**CONTACT US**

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