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(http://blueseacapital.com)

The right **People** with a proven **Philosophy** and **Process** to build long-term value <u>Learn More</u> (<u>http://blueseacapital.com/about\_overview/)</u>

# Who We Are (b) (http://blueseacapital.com/team\_overview)

**Blue Sea Capital** is a team of proven lower middle market principal investors and operators focused on the aerospace & defense, healthcare and industrial growth sectors.

The firm was founded on the belief that special lower middle market companies deserve large firm capabilities, experience and resources with a small firm focus and style.

We seek to be a knowledgeable, active and transformational - *not transactional* - partner that supports companies in capitalizing upon opportunities to become industry leaders.

## What We Look For (http://blueseacapital.com/criteria)

### **Companies**

- Up to \$30mm in EBITDA
- Differentiated product / service
- Value-creation opportunity, typically growth-focused
- Based in North America

#### **Transactions**

- Up to \$200mm in total value
- Up to \$60mm in total equity
- Majority investments; will consider minority position with right partner

### **Industries**

- Aerospace & Defense
- Healthcare
- Industrial Growth

## Why Us (http://blueseacapital.com/ent\_value\_proposition)

- Long-term lower middle market focus
- Deep industry expertise
- Transformational capabilities
- Selective, quality over quantity model
- Strong economic and personal alignment
- Principles-driven partner

Blue Sea Capital 222 Lakeview Avenue, Suite 1700 West Palm Beach, FL 33401

(561) 655-8400 (561) 922-8844

info@blueseacapital.com (mailto:info@blueseacapital.com)

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