

About Us

Flexible Growth Capital for the Lower Middle Market

Established in 2008, Breakwater Management provides direct loans and growth equity to owner-entrepreneurs in the lower middle market. Our strategy is to develop long-term relationships with owners and management to create value with highly customized capital solutions.

The Breakwater team has successfully financed and operated private companies across various industries and geographies. Our senior leadership combines an entrepreneurial approach with institutional discipline, and is guided by the core values of partnership and growth.

Breakwater currently manages two funds and several special purpose vehicles on behalf of institutional and individual investors. These vehicles offer current cash yield and capital gain opportunities from private loans and associated private equity investments.



INVESTMENT PROFILE

\$10M-\$75M

Direct Loans
with Equity



COMPANY PROFILE

Revenue

\$20-\$200M

EBITDA

\$5-\$25M



GEOGRAPHY

U.S.A. and Canada

Eric Beckman
MANAGING PARTNER

Saif Mansour
MANAGING PARTNER

Darrick Geant

PARTNER

Joe Kaczorowski

PARTNER & CFO

Walter Chung

DIRECTOR

Aamir Amdani
DIRECTOR

Tammy Funasaki
HEAD OF INVESTOR RELATIONS

Robert Choi
SENIOR ASSOCIATE

Alec Dorman

SENIOR ASSOCIATE

Caitlin Punschke

OFFICE MANAGER & ADMINISTRATION

Portfolio

CURRENT

REALIZED

Breakwater Management Provides \$29.0 Million of Debt and Preferred Equity Financing to Support the Recapitalization of Brown & Settle, Inc.

March 2019

Los Angeles-based private investment firm invests in a market leading site preparation business focused on the data center market LOS ANGELES, MARCH 2019 – Breakwater Management LP (“Breakwater”), a provider of flexible capital solutions to growing lower middle market companies, announced today that it recently...

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Breakwater Management Provides Expansion Capital to The Madera Group

November 2018

Los Angeles-based firm invests in the owner and operator of the rapidly growing, fast-casual organic Mexican restaurant Tocaya Organica LOS ANGELES, NOVEMBER 2018 – Breakwater Management LP (“Breakwater”), a provider of flexible capital solutions to growing lower middle market companies, announced today that it recently completed a...

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Breakwater Management Provides \$60 Million of Debt and Preferred Equity Financing to Support the Recapitalization of Brown & Settle, Inc.

March 2019

Los Angeles-based private investment firm invests in a market leading site preparation business focused on the data center market LOS ANGELES, MARCH 2019 – Breakwater Management LP (“Breakwater”), a provider of flexible capital solutions to growing lower middle market companies, announced today that it recently completed a...

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Testimonials



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