

Akkadian Ventures invests in growth stage technology companies. We provide alternative liquidity solutions for entrepreneurs, angel investors, venture capital funds and employees.

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What we do

- ✓ Purchase preferred and common stock
- ✓ Design, manage and fund liquidity programs
- ✓ Invest in Special Situations
- ✓ Provide option exercise liquidity for executives
- ✓ Consolidate shareholder base for pre-IPO companies
- ✓ Offer share escrow arrangements

Mission

We believe that liquidity is a vital part of long-term company building. We have invested our time, money, and careers to solve the problem of employee and early investor liquidity. Our goal is to help companies retain and attract the best employees and manage their investor base to create longterm shareholder value.

The Akkadian Difference



EXPERIENCE

Our team members pioneered the direct secondary and



SERVICE

We treat every shareholder with responsiveness and respect, from the



LEGAL

With in-house legal capability we can address any liquidity problems

option exercise loan market.

largest to the smallest.

quickly and efficiently.



SPEED

With a small and focused team you are always dealing with our Firm's principals.



TECHNOLOGY

With a full-time CTO we have developed custom software to smoothly manage complex company liquidity programs.



COLLABORATIVE

We work with companies to address their liquidity needs and frequently we are the first secondary purchase.

At-a-Glance

FOUNDED	2010
PORTFOLIO	40 Companies
AUM	\$250M+
TARGET COMPANIES	Typically \$20M+ in revenue
TYPICAL INVESTMENT SIZE	\$250K - \$10 Million

INVESTORS Leading Institutional Investors, Family Offices, Venture Capitalists and Entrepreneurs

PRIMARY SECTORS OF INVESTMENT Software, Internet, Mobile



Meet the Team

BEN BLACK
Managing Director and Co-founder

MIKE GRIDLEY
Managing Director

PETER SMITH
Co-founder, COO, and CCO

CHRIS TARR
Chief Data Scientist

CRAIG NOLAN
Principal

LOREN SIEBERT
Venture Partner

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