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[Northgate Benefits](#)

- [Home](#)
- [Services](#)
  - [Employee Benefits](#)
  - [401\(k\) Plan Consulting](#)
  - [Employee Education](#)
  - [Compliance/ACA Guidance](#)
  - [Workers Comp/Professional Liability](#)
- [Products](#)
  - [SuiteHR Complete Workforce Management](#)
  - [SuiteHR Time & Labor Management](#)
  - [SuiteHR Human Resources](#)
  - [SuiteHR Payroll](#)
  - [Northgate Private Exchange](#)
  - [Client Resource Center](#)
  - [EZ Term Life Insurance](#)
- [Client Resources](#)
- [Articles](#)
- [About Us](#)
- [Contact Us](#)



Our SuiteHR Workforce Management Suite composed of Time & Labor Management, Human Resources, and Payroll, makes it possible for you to accurately manage all aspects of your workforce through ONE web-based application. We do this by combining state of the art technology with our expertise to implement, train, and support your needs.

[Read more](#)

## **Northgate Exchange**

Our exclusive Northgate Small Group Health Exchange lets employers shop the market to find the best plans to offer their employees and to set a Defined Contribution if desired. Employees can compare plan benefits, premium costs, look up providers, and even enroll online. All major carriers are represented on our exchange.

[Read more](#)

## **Client Resource Center**

Our online portal that delivers vital content from the premier online HR library featuring the most current federal and state laws and updates plus step-by-step guidelines for compliance. Access online webinars and documents from leading regulatory and legal experts.

[Read more](#)

## **Employee Benefits**

Benefits play a major role in employer-employee relations. We help our clients define what is an appropriate benefit plan offering for their business, and then we work our tails off to implement and administer the plan to ensure employees know, understand, and appreciate the benefits their employer provides. *Because People Matter*

[Read more](#)

## **401(k) Plan Consulting**

Our goal is to provide Retirement Plan Advisory Services and Guidance that help plan sponsors minimize fiduciary liability, control plan expenses and offer the best possible plan to their participants. As Retirement Plan Experts, we educate and advise plan participants so that you can achieve a successful retirement on your terms.

[Read more](#)

## **ProSential Group**

The ProSential Group is a national alliance of independently owned Employee Benefits Brokers and HR professionals who have joined forces to expand service capabilities and expertise. Our network of dedicated ProSential Pro's brings you deep HR, benefits, and payroll expertise, delivering world-class solutions and local attention.

[Read more](#)

## **About us**





Northgate Benefits has over 15 years of experience in designing, implementing and servicing employee benefit plans.

We are an independent agent/broker not affiliated with any specific vendor products so we can work with employers and employees to help them find the best solution in the marketplace to fit their needs.

## Core Values

### [Deliver Fanatical Client Service](#)

We admire companies like Zappos, who seek to deliver the “WOW” customer experience. Through our knowledge and experience we seek to bring the “WOW” experience to what can be the murky and confusing world of employee benefits, payroll, and retirement planning.

### [Pursue Excellence in all that we do](#)

To quote Aristotle, we are what we repeatedly do. Excellence, then, is not an act, but a habit. For us, this means encouraging our team to always be looking to improve upon how we deliver services to our clients.

### [Always let your conscience be your guide](#)

Honesty and integrity are important to us. Be guided at all times by what is in the best interest of our client. If we make a mistake, we own it. Treat our clients and their employees how we would like the outside world to treat us.

### [Embrace and Drive Change](#)

We understand how hard it is to run a business while staying in compliance with the ever-changing landscape of health care regulation, state and federal employment laws. We are actively evolving our services and technologies to be in an even better position to solve client challenges. Change represents Opportunity.

### [Simplify the Complicated](#)

Yes, there are lots of moving parts to health care, employee benefits, 401(k) retirement planning, and payroll. What can we do to boil it down to an answer or solution that is understood by the client or employee, makes sense to them, and is accurate?

## Sitemap

- [Home](#)
- [Employee Benefits](#)
- [401\(k\) Plan Consulting](#)
- [Employee Education](#)



- [Compliance/ACA Guidance](#)
- [Workers Comp/Professional Liability](#)
- [SuiteHR Complete Workforce Management](#)
- [SuiteHR Time & Labor Management](#)
- [SuiteHR Human Resources](#)
- [SuiteHR Payroll](#)
- [Northgate Private Exchange](#)
- [Client Resource Center](#)
- [EZ Term Life Insurance](#)
- [Articles](#)
- [About Us](#)
- [Contact Us](#)
- [NGB Login](#)

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