

Blackstone Mortgage Trust (NYSE: BXMT) is a real estate finance company that originates senior loans collateralized by commercial real estate in North America, Europe and Australia.



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1Q 2019 Earnings Release
Presentation

(/docs/librariesprovider5/presentation/bxmt-1q-2019-earnings-release.pdf)

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BXMT Company Presentation

(/docs/librariesprovider5/presentation/bxmt-presentation-4-23-19.pdf)

[view transcript](#)

1Q 2019 Earnings Transcript

(/docs/librariesprovider5/reports/bxmt-transcript-1q-2019.pdf)

Who We Are

Blackstone Mortgage Trust (NYSE: BXMT) is a real estate finance company that originates senior loans collateralized by commercial real estate in North America, Europe and Australia. Our investment objective is to preserve and protect shareholder capital while producing attractive risk-adjusted returns primarily through dividends generated from current income from our loan portfolio. We are externally managed by BXMT Advisors L.L.C., a subsidiary of Blackstone.

Blackstone is one of the world's leading investment firms, with \$512 billion in assets under management, including investment vehicles focused on private equity, real estate, public debt and equity, non-investment grade credit, real assets and secondary funds, all on a global basis. The firm's real estate platform encompasses investments across the risk spectrum from opportunistic to core+ to debt, and is one of the largest real estate private equity businesses in the world today with \$140 billion of investor capital under management.

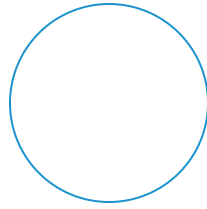
(/docs/librariesprovider5/default-document-library/sponsor_brochure.pdf?sfvrsn=6)



Blackstone Affiliation

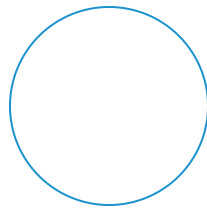
Our manager's global presence and dynamic capabilities enable us to identify opportunities with conviction

and partner with leading sponsors and financial institutions.



Floating Rate Senior Lending

Our mortgage loan portfolio is well positioned for yield and value preservation in various rate and credit environments.



Financing Advantage

Our large scale, high quality business drives efficiently priced and well structured financing with an emphasis on long term stability.

Our Portfolio

Our \$16.1 billion portfolio is predominantly comprised of loans on major market assets with top sponsors and is well diversified across asset classes and geographies.

Portfolio Map

Our Manager is part of
Blackstone's leading real estate
platform which has \$140 billion of
investor capital under
management.

People

Officers

BXMT's officers are drawn from Blackstone's deep bench of professionals and are led by our Chief Executive Officer, Stephen Plavin.

Originators

BXMT loans are originated by the Blackstone Real Estate Debt Strategies originations team, which is led by Senior Managing Director Tim Johnson.

Investment Committee

BXMT's Investment Committee is comprised of senior members of the Blackstone Real Estate Group and is led by Kenneth Caplan and Kathleen McCarthy, Global Co-Heads of Real Estate.



Michael Nash

Executive Chairman of the Board
of Directors and Global Chairman
of BREDS



Stephen Plavin

Chief Executive Officer, President
and Senior Managing Director



Jonathan Pollack

Global Head of BREDS and Senior
Managing Director



Kenneth Caplan

BX Global Co-Head of Real Estate
and Senior Managing Director



Kathleen McCarthy

BX Global Co-Head of Real Estate
and Senior Managing Director



Nadeem Meghji

Head of Real Estate Americas and
Senior Managing Director



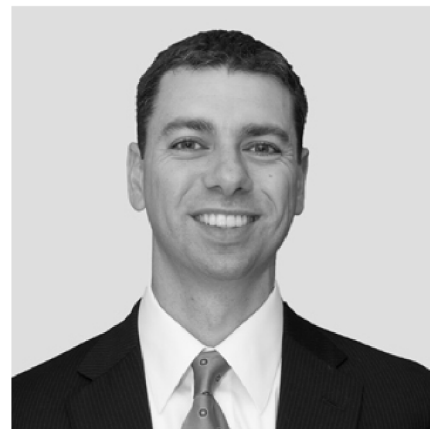
Rob Harper

Head of BX Real Estate US Asset
Management and Senior
Managing Director



Douglas Armer

Executive Vice President, Capital
Markets, Treasurer and
Managing Director



Michael Eglit

Managing Director



Katie Keenan

Executive Vice President,
Investments and Managing
Director



Anthony Marone, Jr

Chief Financial Officer and
Managing Director



Michael Nagelberg

Managing Director



Thomas Ruffing

Head of Asset Management and
Managing Director



Weston Tucker

Head of Investor Relations and
Senior Managing Director



Leon Volchyok

Head of Legal and Compliance
and Secretary



Jimmy Yung

Managing Director



Michael Zerda

Managing Director

BXMT Loan Parameters

- Primarily First Mortgage
- Size: \$50mm – \$500mm
- Last Dollar LTV: 80%
- Pricing: from L+3.75%

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