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# Moving You Toward Your Goals

You care about quality and understand the importance of foresight and perspective. PBMares does too, which may explain why so many businesses and individuals in Virginia, Maryland and Washington DC, have counted on us to be their strategic partner in business and in life. With specialized, industry-leading depth of knowledge, the PBMares team delivers customized tax, audit, accounting and business advisory services that are built upon personal relationships and centered around



## CONNECTING YOU TO OPPORTUNITY





## **PBMares Promotes Seven** Firm-Wide

Two New Partners Named

**PBMares Expands Services in Capital Region Through** Addition of Santos, Postal & Company

**PBMares Promotes Thirteen** Firm-Wide

Firm Named Top 100 by Inside **Public Accounting** 

# MAKING A DIFFERENCE

"There are not many companies like PBMares anymore. While other firms are impersonal, PBMares is professional and straightforward, and they truly give personal service. It's easy to say that you can do something, but it's harder to deliver on it."

## SOLVING BUSINESS ISSUES



# PROVIDING SPECIALIZED INDUSTRY KNOWLEDGE





**Employee Benefit Plans** 





## HELPING YOU MAKE SMARTER DECISIONS



### Businesses Serving Washington, D.C. Hit with Baseball Fee June 6, 2019

Washington, D.C. officials helped bring baseball back to the nation's capital in 2008 by establishing a Baseball Fee. Initially, only businesses with a physical connection to the district had to pay the fee. However, businesses now have to pay it if revenues from services were delivered to customers located there, regardless of where the service was actually performed.



## Contractors Prove Their Business Systems to Defense Department May 21, 2019

Contractors or subcontractors that have never had an audit performed by DCAA, or have made changes to their accounting and estimating systems and processes, should be proactive and have self-assessment/mockreviews of each performed in advance of a DCAA audit. Are you ready?



Tracking Not-for-Profit Grants and Program Metrics

May 5, 2019

Not properly tracking grants and program metrics daily and waiting too late to record them are all too common mistakes not-for-profits make. The good news is there are options available to tackle this problem. Many not-for-profit organizations are relying on outsourced accounting methods to help ensure nothing gets missed or delayed.

## Read more from our blog, PBMares Focus

#### **OUR LOCATIONS**

Baltimore | (443) 451-9010 Fairfax (Metro DC) | (703) 385-8577 Fredericksburg | (540) 371-3566 Harrisonburg | (540) 434-5975 Newport News | (757) 873-1587

#### **INDUSTRIES SERVED**

Construction & Real Estate Employee Benefit Plans Financial Institutions Government Contracting Healthcare Hospitality Not-for-Profit State and Local Government

#### PARTNER COMPANIES

PBMares HEADQUARTERS: 701 Town Center Dr., Suite 900 Newport News, VA 23606 (757) 873-1587

PBMares is a mid-Atlantic top 100 Certified Public Accounting and consulting firm focused on serving the audit, tax, accounting and consulting needs of companies and individuals across Virginia, Maryland and Washington DC including Hampton Roads, Shenandoah Valley, Virginia Peninsula, Tidewater, DC Beltway, Metro DC and Central Virginia. We focus on serving construction/real estate, financial institutions, government contracting, healthcare organizations, not-for-profit and state and local governments. Beyond this, we have specialties in cybersecurity, cloud accounting and transaction advisory services.

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