MAY 6, 2020 | NEW YORK CITY, NY

ABOUT THE EVENT

—

CloudNY is a **private, invite-only** conference for the CEOs of breakout cloud and SaaS companies. Co-hosted by Battery Ventures and FirstMark, CloudNY is organized with one objective in mind: Arming you with battle-tested lessons to scale to $100M+ in revenue and beyond.

This exclusive, non-commercial event is the premier forum for cloud and SaaS CEOs to learn from proven leaders and each other. Join 150 top private-company CEOs and other tech-industry heavyweights as they share the intimate details of their own company-building journeys. Founders will discuss issues ranging from nailing product-market fit to scaling and international expansion, to brand-building and taking a company public.

Past speakers have featured an elite group of industry icons, including leaders from Amazon, Atlassian, Coupa, MongoDB, NetSuite, Splunk, Stripe, Twilio, Veeva, Zendesk and more.

Join the best CEOs in the industry at CloudNY!

Software 2019

Neeraj Agrawal
Logan Bartlett

Battery

cloud NY

Click here to view Software 2019

WHEN /
MAY 6, 2020
Conference: 8:00-5:00 PM
Reception: 5:00-7:30 PM

WHERE /
TBD

New York City, NY ✕
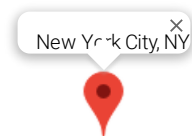
2019 SPEAKERS

—

Chip Paucek
Co-Founder & CEO
2U

John Chambers
Former Chairman & CEO
Cisco

Michelle Zatlyn
Co-Founder & COO
Cloudflare

Dan Springer
CEO
DocuSign

Dug Song
Co-Founder & Former
CEO
Duo Security

Ben Chestnut
Co-Founder &
CEO
Mailchimp

Elisa Steele
CEO
Namely

Mark Mader
President & CEO
Smartsheet

Claire Hughes Johnson
COO
Stripe

Zander Lurie
CEO
SurveyMonkey

PAST SPEAKERS

—

Zach Nelson

Former CEO
NetSuite

Werner Vogels

CTO
Amazon

Mikkel Svane

Founder and CEO
Zendesk

Jeff Lawson

Co-Founder, CEO, and Chairman
Twilio

Keri Gohman

President, Americas
Xero

Jay Simons

President
Atlassian

Rob Bernshteyn

CEO
Coupa

Godfrey Sullivan

Chairman, former CEO
Splunk

Matt Wallach
Co-Founder & President
Veeva

Dev Ittycheria
President & CEO
MongoDB

Jyoti Bansal
Founder, former CEO
AppDynamics

Jennifer Tejada
CEO
PagerDuty

Scott Dorsey
Co-Founder & Former CEO
ExactTarget

Olivier Pomel
Co-Founder & CEO
Datadog

Tom Ebing
Former CEO
Demandware

Clark Valberg
Founder & CEO
InVision

Tobias Lütke
Co-Founder & CEO
Shopify

Gail Goodman
Former CEO
Constant Contact

Ragy Thomas
Founder & CEO
Sprinklr

John Collison
Co-Founder & President
Stripe

Carsten Thoma
Co-Founder
hybris

Phil Fernandez
Co-Founder and former CEO
Marketo

2019 AGENDA

8:00 AM
Breakfast and Arrivals

8:45 AM
Opening Remarks

9:00 AM
Leadership Lessons From a Tech Legend
John Chambers, Former Chairman & CEO, Cisco
Moderated by: Neeraj Agrawal, Battery Ventures

9:55 AM
Scaling Sales: Building Rigor & Precision
During Hypergrowth
Dan Springer, CEO, DocuSign
Elisa Steele, CEO, Namely
Moderated by: Matt Turck, FirstMark Capital

10:50 AM
Peer to Peer Round-tables: Being a Great CEO

1:30 PM
Ask Me Anything: Your Toughest Questions,
Answered
Chip Paucek, Co-Founder & CEO, 2U
Michelle Zatlyn, Co-Founder & COO, Cloudflare
Claire Hughes Johnson, COO, Stripe
Moderated by: Beth Ferreira, FirstMark Capital

2:25 PM
Networking Break

2:50 PM
Product-Driven Growth: Getting the Flywheel
Going
Dug Song, Co-Founder & Former CEO, Duo Security
Mark Mader, President & CEO, Smartsheet
Moderated by: Logan Bartlett, Battery Ventures

3:40 PM
The Missing Link: Evolving Culture at Scale
Zander Lurie, CEO, SurveyMonkey
Ben Chestnut, Co-Founder & CEO, Mailchimp

Moderated by: Amish Jani, FirstMark Capital

11:45 PM

Lunch

1:00 PM

Software 2019 Presentation

Neeraj Agrawal, Battery Ventures

4:30 PM

Closing Remarks

4:45 PM

Rooftop Cocktail Reception at PHD

A LOOK BACK AT 2018

—

Highlights from CloudNY 2018

▶

Where else can you find others that are going through the same journey that you can learn from?

This was the best networking event I've ever been to for a CEO.

SPONSORS 2019

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FIRSTMARK

QUESTIONS

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