



Founded in 1991, McGinn Investment Management, Inc. is a Registered Investment Advisor (RIA) located in Alexandria, Virginia that provides investment management services for institutions, high-net-worth individuals, and a mutual fund (the Union Street Partners Value Fund).

The firm was started to provide transparent, cost-effective, and conflict free advice and portfolio management services to help clients grow their capital at attractive rates of return without incurring excessive risk.

The firm's philosophy when managing client capital is to seek out businesses whose securities are trading at a discount to intrinsic value. By not overpaying for a security, we build the foundation for maximizing future returns and limiting downside exposure.

In some circles this philosophy is commonly referred to as "value investing" or "contrarian investing." We think of our investment style as a common sense approach to managing money.

While our approach to managing money is simple, we understand that each client's financial situation can be quite complex. Our firm's experienced and highly trained professionals work with each client to understand their personal investment goals and structure a plan to help them achieve success.

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