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REAL SUPPORT

By your side. That's where we'll be every step of the way. Find out why more and more advisors are making the switch to Securities America. Build your free, personalized recruiting kit today.

PERSONAL RECRUITING KIT (HTTPS://KIT.SECURITIESAMERICA.COM)

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Affiliation Options

Financial advisors joining Securities America have a variety of choices.

HOW YOU CAN JOIN US (/JOIN-US/AFFILIATION-OPTIONS)

Find the Right IBD For You

What should you expect from an Independent Broker-Dealer?

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Transition Tailored to You

Advisors joining Securities America receive personalized transition support.

PERSONALIZED TRANSITION (/JOIN-US/PERSONALIZED-TRANSITION)

ABOUT US

YOUR BUSINESS GROWTH EXPERT

At Securities America, we pride ourselves on providing <u>exceptional service</u>. That means we focus on doing business in a <u>friendly</u>, <u>efficient and effective</u> way, and our work ethic drives us to go that extra mile to ensure the expectations of our advisors and their clients are being met.

With more than 2,500 financial professionals nationwide, everything we do revolves around helping them deliver the <u>best financial products</u>, <u>services and financial counsel</u> to their clients.

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NEWSROOM

FEATURED NEWS



(/news/article/securities-america-welcomes-leo-gilroy-solano)

Securities America Welcomes Leo Gilroy-Solano (/news/article/securities-america-welcomes-leo-gilroy-solano)

Securities America is pleased to welcome Leonard "Leo" Gilroy-Solano. The Grand Blanc, Michigan financial advisor brings total client assets of more than \$33 million and is joining Forest Hills Financial, Inc. in Grand Rapids, Michigan.

➤ Read More (/news/article/securities-america-welcomes-leo-gilroy-solano)



(/news/article/securities-america-introduces-virtual-assistant-solution-to-provide-staffing-support-for-affiliated-advisors)

Securities America Introduces Virtual Assistant Solution to Provide Staffing Support for Affiliated Advisors (/news/article/securities-america-introduces-virtual-assistant-solution-to-provide-staffing-support-for-affiliated-advisors)

Securities America has launched a new Virtual Assistant solution that enables participating advisors to augment their staff with Securities America-trained support personnel who perform administrative and clerical tasks on a remote or 'virtual' basis. The program, successfully piloted last year, allows advisors to build out their teams and spend more of their time and energy serving clients.

> Read More (/news/article/securities-america-introduces-virtual-assistant-solution-to-provide-staffing-support-for-affiliated-advisors)



(https://www.fa-mag.com/news/ladenburg-launches-women-s--next-gen-diversity-initiatives-45355.html)

Ladenburg Thalmann Launches Women's, Next-Gen Diversity Initiatives (https://www.fa-mag.com/news/ladenburg-launches-women-s--next-gen-diversity-initiatives-45355.html)

illustration in June 17, 2019 | ▶ Media Mentions (/news/category/media-mentions)

Ladenburg Thalmann introduced a new initiative at the 2019 Seattle National Conference to support women and NextGen advisors. Three Securities America-developed programs form the core of the initiative, including the Super Women's Summit, Link to the Future, and NxG Connect Study Group.

> Read More (https://www.fa-mag.com/news/ladenburg-launches-women-s--next-gen-diversity-initiatives-45355.html)



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When Developing A Continuity Plan, It Pays To Sweat The Details (https://www.fa-mag.com/news/when-developing-a-continuity-plan--it-pays-to-sweat-the-details-45376.html)

June 12, 2019 | Nedia Mentions (/news/category/media-mentions)

When it comes to continuity planning, the good news is that more advisors have begun to develop written plans to protect their practices and clients in the event the advisor is unable to manage the business due to a crisis. The not-so-good news is that many of these plans still lack the depth of detail needed to fully protect their firms, employees and clients when the business is unable to operate as usual for any reason.

➤ Read More (https://www.fa-mag.com/news/when-developing-a-continuity-plan--it-pays-to-sweat-the-details-45376.html)



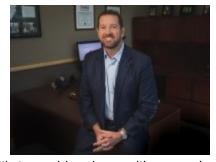
(/news/article/securities-america-recruits-three-groups-with-approximately-245-million-in-total-client-assets)

Securities America Recruits Three Groups with Approximately \$245 Million in Total Client Assets (/news/article/securities-america-recruits-three-groups-with-approximately-245-million-in-total-client-assets)

may 23, 2019 | Press Releases (/news/category/press-releases)

Securities America has recruited **Miller & Hurt Wealth Advisors**, **Hill & Associates**, and **Duprez Financial**. The three advisory practices bring approximately \$245 million in client assets.

> Read More (/news/article/securities-america-recruits-three-groups-with-approximately-245-million-in-total-client-assets)



(https://advisorhub.com/seven-questions-with-tony-sirianni-securities-america/)

Seven Questions With Tony Sirianni: Securities America (https://advisorhub.com/seven-questions-with-tony-sirianni-securities-america/)

AdvisorHub's Publisher and CEO, Tony Sirianni, sits with established leaders of the largest firms, as well as up and coming disruptors, so advisors can get a sense of how each firm addresses the same issues from different perspectives.

In this spotlight, Tony interviews Gregg Johnson, Executive Vice President of Branch Office Development at Securities America.

> Read More (https://advisorhub.com/seven-questions-with-tony-sirianni-securities-america/)

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