

We bring new LIFE to your business
Leverage, Independence, Flexibility and Efficiency

YOUR VIRTUAL ENSEMBLE™
LEARN MORE

(/about-us/the-virtual-ensemble)

Forming an RIA

Do you do predominantly fee-based business and want to form your own RIA?

LET US HELP

(/who-we-serve/advisors-forming-an-ria)

Existing RIAS

Do you have your own RIA but find yourself struggling in various areas of your business?

[SHOW ME MORE](#)

(/who-we-serve/existing-rias)

Hybrid Advisors

Is your business mostly fee-based but you plan to keep a broker-dealer relationship?

[EXPLORE OPTIONS](#)

(/who-we-serve/hybrid-advisors)

Unique Advisors

Are you interested in forming your own RIA, but your options are limited?

[VIEW SERVICES](#)

(/who-we-serve/unique-advisors)

To accommodate your individual needs, we take a personalized approach that is completely customizable.

services.pdf)

Advisor



(/our-unique-services/advisor-transitions#staff)

Our flexible service offering allows you to outsource any and all of the following: reporting, trading, billing, and even your investment process and research.

In addition, you'll enjoy a dedicated relationship manager, cutting-edge technology, and ongoing marketing, strategic, and compliance support.

Subscribe to Our **FREE** e-tips

Once a month, we send out a success story or a practice management idea aimed at helping independent advisors become more productive and profitable.

I'M INTERESTED IN STAYING INFORMED (</RESOURCES/E-TIPS/INDEX>)

Who We Are

[Our Team \(/about-us/index\)](/about-us/index)
[What Makes Us Unique \(/about-us/what-makes-us-unique\)](/about-us/what-makes-us-unique)
[Core Beliefs and Values \(/about-us/core-beliefs-and-values\)](/about-us/core-beliefs-and-values)
[History of FocusPoint Solutions \(/about-us/history-of-focus-point-solutions\)](/about-us/history-of-focus-point-solutions)
[Our Responsibilities to You \(/about-us/our-responsibilities-to-you\)](/about-us/our-responsibilities-to-you)
[The Virtual Ensemble™ \(/about-us/the-virtual-ensemble\)](/about-us/the-virtual-ensemble)

Who We Serve

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Latest News

[What is a Virtual Ensemble™? \(/newsroom/what-is-a-virtual-ensemble\)](/newsroom/what-is-a-virtual-ensemble)
[Compassion Fatigue. "Many advisors are suffering from too much emotional involvement." \(/newsroom/compassion-fatigue-many-advisors-are-suffering-from-too-much-emotional-involvement\)](/newsroom/compassion-fatigue-many-advisors-are-suffering-from-too-much-emotional-involvement)
[Watch as this Advisor Undergoes a Practice Makeover in Real Time \(/newsroom/watch-as-this-advisor-undergoes-a-practice-makeover-in-real-time\)](/newsroom/watch-as-this-advisor-undergoes-a-practice-makeover-in-real-time)
[A Fresh Look \(/newsroom/a-fresh-look\)](/newsroom/a-fresh-look)

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