



YOUR INVESTMENT SUCCESS IS OUR TOP PRIORITY

**Fee-Only Registered Investment Advice
Consistent With Your Goals**



GET IN TOUCH



IT IS ACCESSIBLE ADVISORS

At Orca Investment Management, we like to keep things simple. We strive to produce stable, long-term investment returns for our clients and we know that chasing the “idea of the week” is not an effective strategy. We tend to stick to straightforward investments - individual stocks, bonds, mutual funds and ETFs make up our core portfolios. We believe that we can satisfy our clients’ needs without making portfolios unreasonably complex.

Generally, we work with individual investors. We strive to provide value-added services which would generally not be available for most retail investors. Our process can be broken down into two parts:

Part One: Discovery Meeting

The goal of this initial conversation is to simply become acquainted with one another and to understand your needs and goals.

Part Two: Follow-Up

Following a successful initial discovery meeting, we will begin to move forward. Next steps vary depending on your needs and goals.

SEE WHAT WE CAN DO FOR YOU

PORTFOLIO MANAGEMENT SIMPLIFIED

Our Firm

With a combined 140+ years of experience in the investment management industry, our team is practiced and prepared to guide you and your portfolio.

Portfolio Managers

Client Services

Support Staff

History

Shawn Willard

Shawn has lived in the greater Portland area for most of his life. After graduating from Portland State University in 1992, Shawn joined a local investment management firm as a securities analyst for a fund which specialized in small capitalization companies. This was the beginning of his time spent at both buy and sell-side firms, primarily focusing on

Bill Barham

William (Bill) Barham was born in Portland, Oregon, in 1940, and married Edie Barham in 1965. Bill is a graduate of West Linn (Oregon) High School and attended business classes at Lewis & Clark College, Portland State University and Southern Oregon University. Bill began his career in the financial industry in 1970, joining a local brokerage company as a Registered



research and into investment banking where he was part of a team which completed many Initial Public Offerings (IPOs), Secondary Offerings, Private Placements and a variety of Merger & Acquisition assignments for many of the companies based on the West Coast.

In 2003, Shawn decided to return to his roots and founded what was to become Orca. Starting with a handful of clients and less than \$20 million under management, the firm has grown to two offices and eight people. Shawn appreciates the challenges of running a growing firm and working with clients to provide them with a wide variety of financial solutions.

Shawn enjoys many outdoor activities, including fishing and hiking as well as playing competitive games such as poker, cribbage and chess.

Roger Thomas

Roger was born in 1958 and raised in Jackson, Michigan, however, Roger graduated high school in Herndon, Virginia, after his father took a job with the US

in 1931 and in 1974 acquired the business; Daugherty, Cole Inc. Bill became an equal owner and officer as well as Financial Principal and later the firm's Municipal Principal.

In June 1982, after building Daugherty, Cole into a successful broker/dealer, the three partners purchased a West Coast investment advisory firm and renamed it Bane, Barham & Holloway Assets Management Inc (BB&H). By 2000, after successfully growing and managing the advisory business for 18 years, Bill's partners had either retired or left BB&H.

Bill and Edie continued successfully as owners and were acquired by Orca in January 2013.

Bill continues to happily work full time as an Orca member, Sr. Vice President and Sr. Portfolio Manager. Bill and Edie reside in Salem, Oregon, and have four children. In addition to Bill's love of managing portfolios and studying markets, Bill and Edie enjoy working around their farm, traveling and keeping up with their kids and twelve grand kids.

Deleta Dickson

Deleta is an Oregon native, but has lived and worked in various parts of the US and abroad. She graduated in 1995 from



Administration degree in Accounting with a minor in Economics from Western Michigan University.

After college, Roger worked for a few years at Coopers & Lybrand where he received his CPA license. Ultimately, Roger left public accounting and received a Masters of Business Administration degree in Finance and Real Estate from The University of Texas at Austin.

Upon graduation, Roger was employed by MetLife in its Houston-based investments office. While at MetLife, Roger gained experience in both privately-placed and publicly-registered equities and fixed income securities; ultimately ending up in MetLife's Portfolio Management Unit in New Jersey where he was responsible for managing a portion of MetLife's general account investments and the related product liabilities.

In 1998, Roger was presented the opportunity to move west to oversee the Public Investments Department of a Portland-based registered investment advisor. A few years later, Roger and a few of his co-workers founded their own registered investment advisor. Roger joined Orca in early 2010, after winding down his previous firm.

career and in 2005, she left the US and traveled throughout southeast Asia working in remote villages for a non-governmental organization. She met her husband Siti (a Fijian National) in Singapore and the two returned to the US in 2007.

She started in the financial services industry as the Operations Manager for KLD Investment Management in 2007; a role she continued when KLD was acquired by Orca. In 2013, she was promoted to Portfolio Manager. In January 2018, after a two-year break, she returned to Orca and continues as one of the firm's advisors. She is located in the Roseburg office.

In addition to their five children (two of whom are adopted), over the years, Deleta and her husband have also fostered seven children. They enjoy everything the Northwest has to offer including hiking, camping, skiing and the beach.



Coast (Oregon). Most of Roger's free time is spent playing the game of bridge.

OUR ONLY MOTIVATION IS

YOUR INVESTMENT SUCCESS

Why Fee-Only?





Fee-Based Structure

Annual Reviews

Ongoing Services

At Orca Investment Management, our structure is straightforward. We are a fee-only registered investment advisory firm; meaning that we charge a fee at a fixed rate for services and do not receive any other direct or indirect remuneration. We have no bias towards unnecessary transactions. Only after you open an account, sign an agreement, and transfer assets in would we begin charging for management fees.

RECOMMENDED

RESOURCES FOR YOU



CHARLES SCHWAB & CO. - SCHWAB ALLIANCE

PERSHING ADVISOR SOLUTIONS - NETX INVESTOR

TD AMERITRADE

WE'RE HERE TO HELP

LET'S GET STARTED

Contact us



started. (We'll never make you speak to a robot!)

NAME

OFFICE HOURS

EMAIL

Monday - Friday
9AM - 5PM Pacific Time

PHONE

EMAIL

info@orcaim.com

MESSAGE

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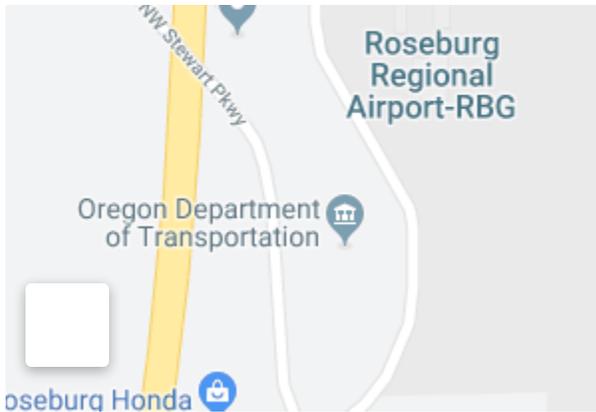
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