

Partners for scaling technology businesses

Riverwood Capital is a private equity firm focused on high growth technology and technology-related companies in need of capital and expertise to scale on a global basis.

Partnership. Business Builders

Our People

- Experienced investors with deep passion for technology, growth and building long-lasting companies
- Culture of hard work, high ethical standards, and collaboration are paramount to our investment strategy
- Deep business experience in scaling businesses across different sectors and geographies
- Seasoned executives who ran global technology firms and completed hundreds of transactions

Our Approach

- Partnering with proven tech & tech-enabled businesses, helping them scale and become world-class organizations
- Focus on Scalability, Profitable Growth, Culture, and Teamwork
- Ability to structure minority or control deals
- Build long-term partnerships with management teams, founders, and other stakeholders

Our Platform

- Over \$2 billion of capital commitments, raised since Riverwood's 2008 founding
- Senior advisors network and broader ecosystem of top executives from many leading, global technology companies
- Strategic partnerships and multiple institutional relationships for the benefit of our portfolio
- Domain expertise and Scalability Playbook offering tangible help to our portfolio companies

We are operational and strategic
Business builders.

We help companies define and develop successful strategies, accelerate growth, manage cost structure and supply chain, as well as devise actionable technology roadmaps for long-term success.

Our Portfolio
Growth. Technology Leadership. Global. Spanning Multiple Sectors



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INDUSTRIOUS



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MEET OUR COMPANIES (/portfolio/)

Our Focus

WE INVEST IN

Technology and technology-related businesses, with large market opportunities and proven business models, which can accelerate growth if provided the necessary capital and support.

We seek these opportunities on a global basis, with particular emphasis on North America, Latin America, and other select emerging markets.

INVESTMENT SIZES

Our typical investment size ranges from \$25 – \$125 million per company.

Riverwood's investment strategy is predicated on how we assess the long-term potential of a business, and whether we can help with our Scalability Playbook.

We routinely help high-growth companies navigate strategic or operational points of inflection.

SECTORS AND STRUCTURES

We invest across the technology landscape, including:

- IT & Telecom Infrastructure
- Hardware & Semiconductors
- Consumer Electronics
- IT Services & Outsourcing
- B2B Software
- Digital & Consumer Internet
- Tech-Enabled Leaders In Other Industries

Our patient, partnership driven, long-term value creating approach to investing enables a multitude of potential opportunity types:

- Growth Equity Financings
- Divisional Carve-Outs
- Industry Roll-Ups
- Buyout Transactions

Our Team

Our team is driven by a deep passion for technology, growth and building long-lasting companies, at all levels of our firm.

Riverwood executives combine decades of technology, operations and investing experience.



Augustin Hong

(/team_member/augustin-hong/)



Jeff Parks

(/team_member/jeff-parks/)



Scott Ransenberg

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MEET OUR TEAM (/team/)

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