Growth financing that fits your business

Unlike the cookie-cutter approach of banks or buyout firms, our investments are structured with your goals in mind.

EXPLORE INVESTMENTS

OUR APPROACH

GROWTH FUNDING GEARED TO OWNER-OPERATED BUSINESSES

The combination of a short-duration loan and minority equity stake that offers company owners an alternative form of growth financing:

- > more capital availability and flexibility than bank debt
- > less dilution and fewer control restrictions than buyout firms require
- > help from a collaborative, value-added partner



(https://lateralim.com/wp-content/uploads/2018/07/chart.jpg)

"This financing partnership with Lateral enables us to ramp up our manufacturing and to significantly expand our national marketing efforts."

- Chuck Huebner, CEO Dacor Inc.

Credit Opportunities Fund

- > Closed end, 5 year drawdown fund
- > Current yield from collateralized senior secured loans
- > Potential upside from private equity stakes

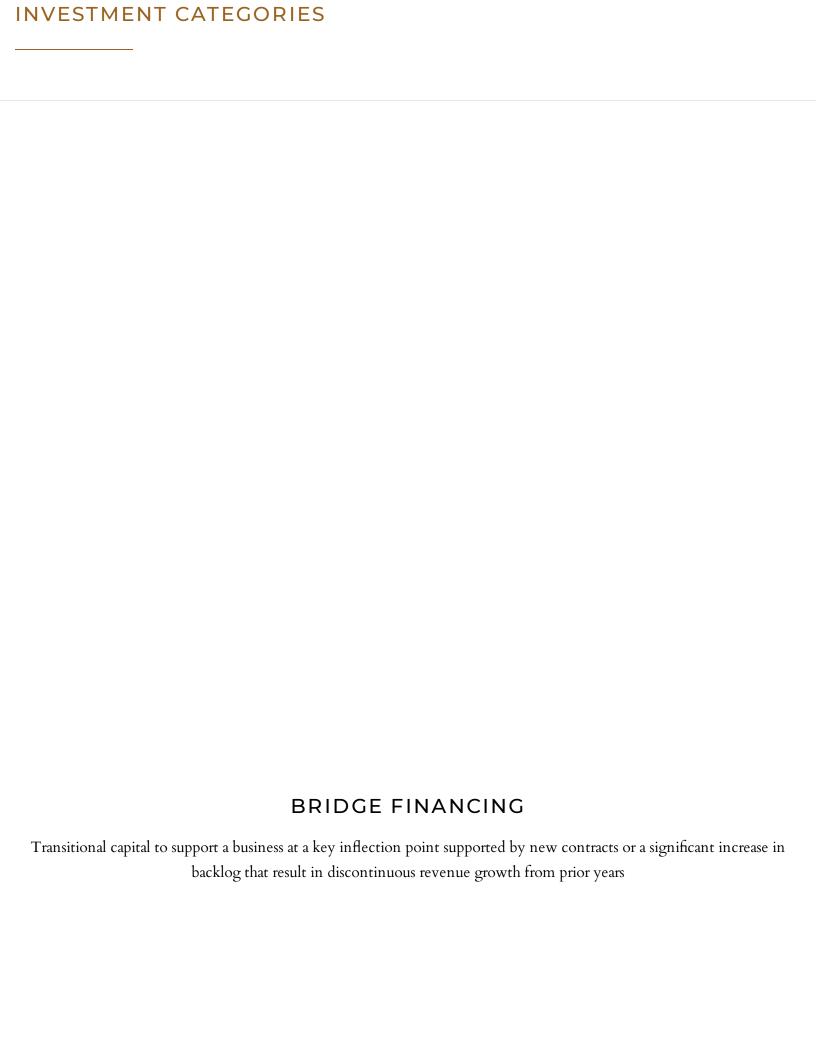
Credit Income Fund

- > Multi-tranche preferred return income fund
- > Quarterly and annual subscriptions and redemptions
- > Investors select which tranche fits their risk profile

FOR BUSINESS OWNERS

Flexible Financing

- > Focused on the unique needs of lower middle market business in asset-intensive industries
- > \$10-50 MM in growth capital over the life of an investment
- > Capital availability and structure suited to discontinuous growth needs
- > Support from Lateral's team and advisors in recruiting, financial systems and sales



Financial restructuring for healthy businesses with stressed or distressed capital structures such as debtor-in-possession				
financing, rescue financing or post turnaround financing				

GROWTH CAPITAL

Capital to scale the revenue of a proven business, significantly enhance operating leverage and increase overall profitability

ACQUISITION FINANCING
Financing and transactional support for mergers or tuck-in acquisitions that transform the operating scale of the business or significantly extend an existing business line into new products or geographies

S	TRUCTURED FINA	ANCE
		ch are balance sheet constrained and produce ses, subscriptions and insurance policies.

OUR PORTFOLIO

ALL INVESTMENTS

CURRENT INVESTMENTS

PREVIOUS INVESTMENTS

MEET THE TEAM



RICHARD DE SILVA

Managing Partner

view profile +



KENNETH MASTERS

Managing Partner



PATRICK FEENEY

Managing Director



MARGRET (MAGS) HARDARDOTTIR

Managing Director



ANTHONY LUBIANO

CFO & Chief Compliance Officer



CASEY O'ROURKE

Director of Business Development



CHRIS HATFIELD

Associate



CLAIRE HICKEY

Operations Manager/Deputiy Compliance Officer



ERIC KIRCHBLUM

Vice President



MICHELLE LUMANOG

Fund Accounting Manager

view profile -

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First Name
Last Name
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Phone
Your message

SUBMIT

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