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# WELCOME TO THE PINNACLE FINANCIAL GROUP

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**R**ecently, a NY City firefighter needed help managing his retirement savings, but he was more concerned about protecting those assets than gaining large returns. He turned to Joe Esposito, Founder and Managing Director of The Pinnacle Financial Group.

"This retired firefighter has a good pension and a retirement in assets, but

Group, Melander Wealth Management, and Marie Molino & Associates. For legal and accounting services, Pinnacle partners with The Kluge Law Group PC and Cardillo & Fradette LLP, respectively.

**No Robo-advisors**  
 "Much of the financial services industry has become commoditized, but nobody is an accurate number here," says Esposito.

**Advice and Guidance**  
 Pinnacle advisors can assist with insurance, estate planning, tax planning, and more—anything necessary that seeks to protect investments and the families that depend on them.

"It's not about picking the next big stock. It's about everything after in your life," says Esposito. "When issues arise, whether anticipated or un-

Learn about [The Pinnacle Financial Group Difference](#) as seen in Bloomberg, Businessweek, Fortune & Money Magazine.

**Call today.**  
**516-763-9700**

## Our Goal Is to Provide You with a Framework for Success — Make Informed Decisions about Your Financial Future

Our goal is to build a long term partnership with you. We understand everyone's circumstances and objectives are highly individualized, that is why you need a "personal financial plan." We are not interested in selling you something you do not need and is not in your best interest.

Our clients rely on The Pinnacle Financial Group because we respect their needs and help them implement strategies in line with their goals. We are interested in getting to know you so that we can build a long term relationship dedicated to working toward your financial objectives.

I AM INTERESTED IN WORKING WITH AN  
 INVESTMENT MANAGEMENT FIRM

**THAT PUTS MY NEEDS FIRST.**

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## FINANCIAL PLANNING

There's no magic to building financial confidence—it takes time, discipline and a sound financial plan, one that carefully considers your goals, your age, your needs...

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## INSURANCE SERVICES

Risk is a necessary part of life—it is often the greatest risks that reap the greatest rewards. Unmanaged risk, however is just a bad idea. You don't want to take the chance that you...

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## EMPLOYEE BENEFIT PROGRAM

When you own or operate a business, you face important financial issues every day. In addition to cash flow challenges, profit and loss, and...

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## WE DEVELOP CUSTOM STRATEGIES FOR YOUR FINANCIAL LEGACY.

We take a team approach in providing comprehensive retirement planning, estate planning, investment management, insurance solutions, and experienced financial guidance.

We are committed to helping you distribute your wealth and build your legacy by listening to you, responding to your needs, communicating opportunities and establishing a relationship based on mutual understanding and trust.

I want to work with advisors who place a strong emphasis on trust and full transparency, and keep me up to date on progress toward my goals.

## WE UNDERSTAND THE CHALLENGES SMALL BUSINESS OWNERS AND ENTREPRENEURS FACE.

Joe Esposito is a Wealth Management Advisor and an LPL Financial Branch Manager. He grew up in a family-owned and operated business. He understands the hard work that goes into maintaining and growing a business.

As a business owner and former CFO of his family's successful food distributorship, Joe enjoys a working knowledge of the many challenges and triumphs associated with business ownership. He and his partners are qualified to help businesses of all sizes develop strategies and benefits programs tailored to their specific needs.

**I want to work with a firm that understands the challenges I face as a business owner in today's uncertain economic environment.**

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-FINRA



**Schedule a  
*Financial Review***

**FOR A FREE FIRST TIME  
CONSULTATION  
*AND PORTFOLIO REVIEW***

**For a Free First Time Consultation  
*and Portfolio Review***

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Last Name

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