liable – Agile – Independent

# our time, your choices, your family, your financial goals – at Crystal, we sl

ystal Asset Management is an independent asset manager who strives to deliver performance, which satisfies our clients' goals through erests.

e focus on investing directly in Swiss and European equities. We tailor managed account solutions and offer support across a wide ran /ersification to estate planning and engaging with the next family generation.

HOW WE WORK

Clarity – Connection – Communication

# The difference is Crystal clear.

Our clients are our partners: Whilst our knowledge and expertise flow into every decision, delivering results also requires our respect to integrate these aspects by closely listening and adapting to your feedback.

**99** Great partnerships are built on trust, mutual respect, open communication and the ability to list Crystal's clients have come to expect nothing less.

– Dieter Albrecht, founding partner, Crystal Asset Management AG

## Building strong ties and informed decisions

We share our knowledge, expertise, and network with our clients and their families and encourage our clients to independently understand and assess products and performance and decide what services are right for them.

#### **Building a performance legacy**

The Crystal team believes that intensive, continuous research, disciplined risk management and conviction are essential ingredients to achieving the best possible performance for our clients and to sustaining the legacy we have built together.

#### Putting c

Our client: driver: the structure a into our b deliver pe

# BOUT CRYSTAL

rength – Resilience – Vision

# he future is Crystal.

ystals formed under great pressure are amongst the strongest crystalline objects, like diamonds. Similar to those crystals, Crystal Asset d refined.

2011, Dieter Albrecht and Bruno Teta founded Crystal Asset Management in order to continue servicing longstanding clients. From its ots opportunity to evolve the traditional asset management business model and build a modern portfolio management boutique. From ion was geared fully toward their interests.

er the years, Crystal has refined and broadened its product offerings, optimizing processes and proactively integrating regulatory aspec commitment to transparency and adding value for its clients. We actively engage with our clients and their families, not only covering pport in your endeavors, next generation induction, and estate planning.

anding by our convictions at all times, Crystal has proven its resilience.

# **TEAM** Smart – Decisive – Accessible

# Together with our clients, we are Crystal.

The Crystal team

## CEO

#### **Achim Wagner**

28 years of investment experience with expertise in European and Swiss equities. Achim joined Crystal as CIO in 2013 and took on the position of CEO in 2016. He studied finance and investment analysis at the Universities of Trier and Darmstadt. Prior to joining Crystal, Achim's experience included Senior Portfolio Management roles at Lombard Odier DH and LV Asset Management in London, as well as at Bellevue Asset Management.

# PORTFOLIO MANAGEMENT, CLIENT RELATIONS, BOARD MEMBER

#### Dr. Bruno Teta, CFA

24 years of industry experience. Bruno is a co-founder of Crystal Asset Management (2011). He studied business management and received a Ph.D. from the University of Zurich. Prior to founding Crystal Asset Management, Bruno worked as Head of Sales and analyst at Bank am Bellevue and in equity sales at Credit Suisse.

#### SENIOR PC EUROPEAN

#### **Olivier Pa**

17 years of Crystal in 2 the Univers Economics experience Manageme

#### ANALYSIS, PORTFOLIO MANAGEMENT

#### Gustavo Vasquez-Caicedo

16 years of industry experience and 7 years of investment experience. Gustavo joined Crystal in 2015. He studied economics at the University of Pacifico in Lima and received an MBA from Columbia University. Prior to joining Crystal, Gustavo worked as an equity analyst at Gabelli Asset Management after gathering experience as a manager with three of the four major global accounting firms in Lima and Zurich.

#### C00

#### Noemi Katzenstein

9 years of industry experience. Noemi joined Crystal in 2012 as middle office administrator and took on the role of COO in 2016. She studied Business at the University for Applied Sciences, Zürich. Prior to joining Crystal, Noemi worked as a portfolio management assistant at Clariden Leu and Credit Suisse in Zurich.

## CCO

# Jillian Ma

15 years ex services inc Jillian joine University of Rotterdam joining Crys and memb Sachs in Zu private equ

## The Crystal board

Our board has three members, including Bruno Teta, whose bio is mentioned above in "The Crystal team" section.

## CHAIRMAN

## Gaudenz F. Domenig

In Gaudenz Domenig Crystal has been fortunate to have a renowned industry lawyer, experienced businessman and board member as its Chairman. Gaudenz Domenig's experience includes long standing board memberships with MAN Investments and various other companies. He successfully bought out and developed Burkhalter Group as their chairman and presides the Hockey Club Davos, one of the most successful hockey teams on a national level. MEMBER

#### Daniel Rüedi

Daniel Rüedi, partner at Baumann & Cie Banquiers, joined Crystal's board in 2018. Daniel Rüedi also serves on the boards of PAX insurances, Trafina Privatbank AG and several other companies in the finance, real estate and biotech sectors. Crystal and its clients stand to benefit from Daniel Rüedi's longstanding industry experience and his clear cut entrepreneurial focus.

# MEMBER E

#### **Dieter Alb**

Dieter Albr client focus positions v Dieter beca ("BaB") in an extensiv restructurin found Crys serve his cl

Dieter serve developme manageme discontinue company in

CONTACT

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Your Name (required)

Your Email (required)

Subject

Preferred contact:

🗆 call me 🛛 🗖 e-mail me

Your Message

S E N D