

# BUILT TO DELIVER UNCOMMON INSIGHT.

**New Street Research**

***Built to Deliver Uncommon Insight***

New Street Research is the premiere independent research boutique focused on the Telecommunications and Technology sectors globally. We partner with the world's leading investment institutions to bring them unique insights and ideas that will guide their investment decisions.

We use cookies to ensure that we give you the best experience on our website. If you continue to use this site we will assume that you are happy with it.

Ok

New Street Research was established in 2003 with a focus on the Communications Services Sector (Telecommunications, Cable, Satellite and Telecommunications Infrastructure companies). In 2018, we are expanding our focus to include Technology Infrastructure (IT Hardware, Semiconductor, Semiconductor Capital Equipment and Communications Equipment companies).

We are broadening our coverage because we believe that bringing together talented thinkers with diverse perspectives on themes that cut across the technology, media and telecom landscapes will improve the quality of original insights we bring to our clients.



### The New Street Research Advantage

The advantage we bring to our clients is built by talented thinkers, backed by unparalleled resources, pursuing insights that others have missed.

- **Talent:** our team is cut from the best independent thinkers and analysts within the spheres of telecommunications and technology globally. We have reached beyond the investment community to find thought leaders from the fields of consulting, engineering, and policy to bring our clients real expertise.
- **Resources:** our business model allows us to invest more in people and in data than the firms we compete against. Our team is broad, with diverse expertise. We partner with outside experts when needed, to ensure that our clients receive the very best advice. We build proprietary data sets when the information we need does not exist.
- **Focus:** we concentrate our resources on a small number of issues where we feel we have differentiated insights and where the outcome of those insights matters to our clients. We believe our work is only truly valuable when it uncovers insights that others have missed. We pursue uncommon insights relentlessly.
- **Partnership:** we believe the power of intellectual capital multiplies when bright minds from different but related fields collaborate to solve problems and generate insights. As partners, we anticipate the flow of technology trends and investment themes from the markets where they first emerge to other markets globally, and we anticipate how these themes and trends will ripple out from one sector to the next.

Our most important partners are our clients.

---

## YOUR NEW STREET TEAM

---

### Leadership

**Iain M Johnston**

Managing Partner

**James Ratzert**

Communications Services: Europe Team Head

**Chris Hoare**

Communications Services: Asia & EMEA Team  
Head

**Jonathan Chaplin**

Communications Services: US Team Head

**Pierre Ferragu**

Technology Infrastructure: Global Team Head

### Communications Services Research – Europe & Latin America ▼

**James Ratzert**

Communications Services: Europe Team Head

**Russell Waller**

Communications Services: Analyst

**Andrew Entwistle**

Communications Services: Analyst – Global  
Technology and Regulation

**Somit Datta**

Communications Services: Analyst – Latin  
America

**David Lopes**

Communications Services: Associate

**Ben Rickett**

Communications Services: Associate

## Communications Services Research – US

### **Jonathan Chaplin**

Communications Services: US Team Head

### **Spencer Kurn**

Communications Services: Analyst – Towers & Infrastructure

### **Blair Levin**

Communications Services: Analyst – US Policy & Regulation

### **Vivek Stalam**

Communications Services: Associate

## Communications Services Research – Asia & EMEA

### **Iain M Johnston**

Managing Partner

### **Chris Hoare**

Communications Services: Asia & EMEA Team Head

### **Alastair Jones**

Communications Services: Analyst – Asia & EMEA

## Technology Infrastructure Research

### **Pierre Ferragu**

Technology Infrastructure: Global Team Head

### **Rolf Bulk**

Technology Infrastructure

### **Antoine Chkaiban**

Technology Infrastructure

### **Ben Harwood**

Technology Infrastructure

**Derek Mogull**

Technology Infrastructure

## Global Specialty Sales



**Charlie Gaynor**

Global Specialty Sales: Europe

**Steven Perez**

Global Specialty Sales: Europe

**Joshua Evans**

Global Specialty Sales: Europe

**Ethan Lacy**

Global Specialty Sales: US

**Zach Monsma**

Global Specialty Sales: US

**Dan Gilroy**

Global Specialty Sales: US

**Michael Chambers**

Global Specialty Sales: Asia

**John Maughan**

Junior Sales Associate

## Operations & Finance



**Maria Van Tonder**

Partner

**Maeve MacEvilly**

Office Manager - London

**Jaslin Ng**

Office Manager - Singapore

## CONTACT

[info@newstreetresearch.com](mailto:info@newstreetresearch.com)

### London

**Sales:**

Charlie Gaynor

T: +44 20 7375 9121

[charlie@newstreetresearch.com](mailto:charlie@newstreetresearch.com)

Steven Perez

T: +44 20 7375 9112

[steven@newstreetresearch.com](mailto:steven@newstreetresearch.com)

Joshua Evans

T: +44 20 7375 9115

[joshua@newstreetresearch.com](mailto:joshua@newstreetresearch.com)

**Office:**

New Street Research LLP

11 Austin Friars

London, EC2N 2HG

T: +44 20 7375 9111

### Singapore

**Sales:**

Michael Chambers

T: +65 6730 9268

[michael@newstreetresearch.com](mailto:michael@newstreetresearch.com)

### New York

**Sales:**

Ethan Lacy

T: +1 212 921 4925

[ethan.lacy@newstreetresearch.com](mailto:ethan.lacy@newstreetresearch.com)

Zach Monsma

T: +1 212 921 7729

[zach.monsma@newstreetresearch.com](mailto:zach.monsma@newstreetresearch.com)

Daniel Gilroy

T: +1 646 647 8361

[daniel.gilroy@newstreetresearch.com](mailto:daniel.gilroy@newstreetresearch.com)

**Office:**

New Street Research LLC

11 West 25th Street FL 11

New York, NY 10010

T: +1 646 681 4604

**Office:**

New Street Research Singapore Pte. Ltd

80 Anson Road #24-01B

Fuji Xerox Towers

Singapore 079907

T: +65 6730 9260



We use cookies to enhance your browsing experience. To improve our services, we give you the best experience possible. If you continue to use this site we will assume that you are happy with it.

Ok