OUR MISSION IS SIMPLE:

To Give Clients and
Their Families a Better Life

Fountain Financial Associates "Believe"

Keeping Promises

You will see those words repeated throughout our communications. They act as our constant reminder of the commitment we have made to our clients and their families.

Fountain Financial Associates is one of Wilmington's oldest and largest independent financial planning and investment management firms. The firm was established by Vinton Fountain in 1998 to provide successful individuals with a personally tailored option for the management of their financial lives.

" Simply put, our focus is helping clients achieve their unique goals. "

-Vinton E. Fountain III, Founder and President

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Vinton E. Fountain (/team-member/vinton-e-fountain)

Investment Adviser Representative (/team-member/vinton-e-fountain)

(/team-member/buck-beam)  (/team-member/buck-beam)

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Buck Beam (/team-member/buck-beam)

Investment Adviser Representative (/team-member/buck-beam)

(/team-member/christopher-m-riley)  (/team-member/christopher-m-riley)

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Christopher M. Riley (/team-member/christopher-m-riley)

Investment Adviser Representative (/team-member/christopher-m-riley)

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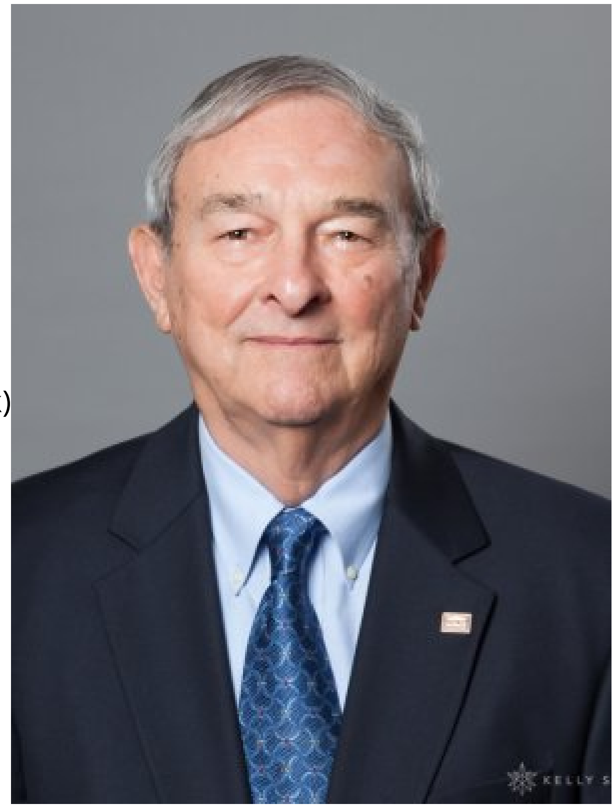
Brice Gibson (/team-member/brice-gibson)

Investment Adviser Representative (/team-member/brice-gibson)

(/team-member/robert-f-warwick)  (/team-member/robert-f-warwick)

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Robert F. Warwick (/team-member/robert-f-warwick)

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(/team-member/bonnie-murray)  (/team-member/bonnie-murray)

(/team-member/bonnie-murray)

Bonnie Murray (/team-member/bonnie-murray)

Client Service Associate (/team-member/bonnie-murray)

(/team-member/patrick-sawrey)  (/team-member/patrick-sawrey)

(/team-member/patrick-sawrey)

Patrick Sawrey (/team-member/patrick-sawrey)

Client Service Associate (/team-member/patrick-sawrey)

(/team-member/maria-forger)  (/team-member/maria-forger)

(/team-member/maria-forger)

Maria Forger (/team-member/maria-forger)

Director of First Impressions (/team-member/maria-forger)

(/team-member/caroline-hills)(/team-member/caroline-hills)

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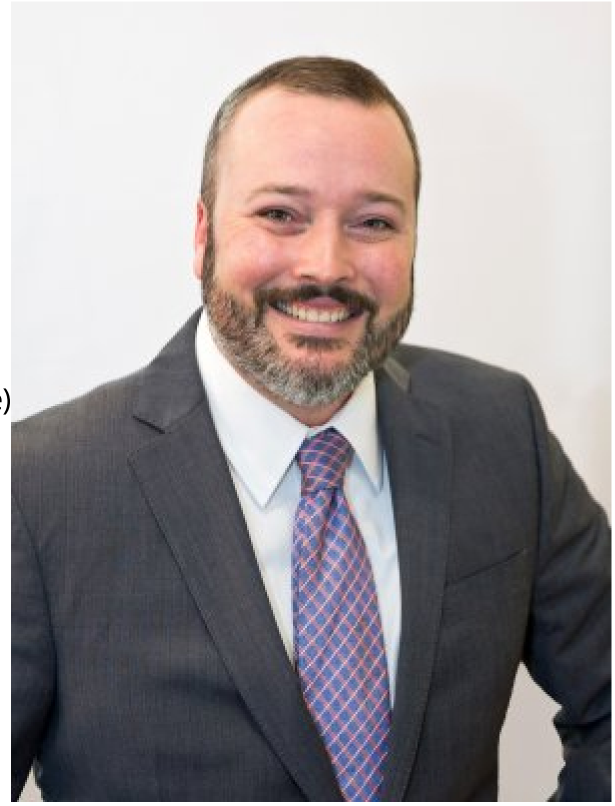
Caroline Hills (/team-member/caroline-hills)

Business Manager of Operations (/team-member/caroline-hills)

(/team-member/client-service-associate)  (/team-member/client-service-associate)

(/team-member/client-service-associate)

Andy Ughetta (/team-member/client-service-associate)

Client Service Associate (/team-member/client-service-associate)

A CUP OF COFFEE & A SECOND OPINION

We would like to offer you an honest, complimentary second opinion about your financial plan with an advisor you can trust.

Request an appointment (/contact-0)

Latest Client Communication

Summer 2019 Newsletter (/blog/summer-2019-newsletter)

You can find our most recent newsletter by clicking the blue "Read More" icon below. We hope that you enjoy it.

Feel free to pass this along to any friends and family that you think would benefit from this information. At your suggestion, we would be happy to add them to our newsletter mailing list.

As always, we are here to support your success!

Read more (/blog/summer-2019-newsletter)

Trade-offs and Your Retirement Income (/blog/trade-offs-and-your-retirement-income)

Posted by Brice Gibson in the FFA Summer 2019 Newsletter

Life is full of trade-offs. Financial planning and retirement income planning have many trade-offs depending on your goals. When we talk about trade-offs in retirement income planning there are differences. Prior to retiring, we make many trade-off decisions that affect our retirement. Virtually every decision to spend money prior to retirement could be viewed as a trade-off decision to retire later or retire with less income in order to pay for something now. The big decisions and expenses, such as helping pay for a child’s college education or choosing to drive a nice car, can certainly delay retirement or reduce your retirement income. But the little decisions can add up as well. I use this example with younger clients that are starting to save for retirement:

Read more (/blog/trade-offs-and-your-retirement-income)

Tax Planning: Moving the Needle (/blog/tax-planning-moving-needle)

Post by Buck Beam in the FFA Summer 2019 Newsletter

The tax landscape has changed dramatically in recent years. New lower tax rates and higher standard deductions have helped some taxpayers, but other changes have limited the use of deductions for others—particularly higher earners.

Still, there are several powerful planning strategies that may be able to help you save on taxes, whether you are using the new standard deduction or still itemizing.

Read more (/blog/tax-planning-moving-needle)

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Environmental Images Courtesy of Sean Ruttkay

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