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# COMMITTED TO EXCELLENCE. ALWAYS.

Banner Oak Capital Partners, LP is a fully integrated real estate investment management firm focused on value creation and capital preservation across market cycles through active management and a commitment to the highest standards of excellence.

### CREATING VALUE

#### Through management, control and creativity

The Banner Oak principals have been active in the real estate acquisition, ownership and investment business for over 30 years. Banner Oak was launched in 2016 from its predecessor firm, Hunt Realty Investments, an active private investor in real estate since 1991.

Banner Oak has the requisite infrastructure in place to capitalize on and effectively manage complex and innovative strategies. It utilizes a research-driven approach with an emphasis on the creation of value through active management, risk control and creativity.

## FOCUSING ON THE APPROACH

Banner Oak strives to create value for its partners and investors with a distinctive approach to real estate focused on three primary areas:



#### CAPITALIZATION

of early- to mid-stage real estate platforms with highly experienced management teams executing on focused strategies.



#### **CO-INVESTMENT**

alongside experienced operators seeking a primary equity source to capitalize their pipeline.



#### **DIRECT OWNERSHIP**

and management of select strategic assets and core holdings with a long-term time horizon.

### ACHIEVING RESULTS

A particular emphasis for Banner Oak has been the formation and capitalization of real estate operating partnerships. Of significant importance is the assembly of highly capable operating teams with strong management and entrepreneurial skills focused on a specific property type in targeted U.S. markets. Once properly capitalized and in partnership with Banner Oak, these fully integrated operating companies improve their capabilities to compete successfully in their respective markets, with the objective of achieving superior risk-adjusted returns for investors.

The Banner Oak team has invested in or managed a diverse portfolio of real assets and operating companies representing multiple billions of dollars across the United States. These investments have spanned a variety of product types and strategies, including industrial, multifamily, senior housing, retail, office, hotel and residential lot development, and have included both debt and equity capital structures.

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