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# WHAT WE OFFER

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**We intend to be our clients' primary trusted financial advisor, providing wealth management services by identifying their financial goals and risk profiles.**

## **PORTFOLIO MANAGEMENT SERVICES UNDER THE WRAP FREE PROGRAM**

We provide, under an all-inclusive management fee, wealth management services for investment accounts based on the client's investment objectives and risk profiles. Among other alternatives, we offer the following portfolios: Conservative, Moderate, Growth, and Growth Plus.

## **DISCRETIONARY PORTFOLIO MANAGEMENT**

## **CONSULTING OR NON-DISCRETIONARY ADVISORY SERVICES**

## **FINANCIAL PLANNING SERVICES (BEING DEVELOPED)**

## **CONSOLIDATION SERVICES (BEING DEVELOPED)**

## **OTHER SERVICES**

# TYPES OF PORTFOLIO MANAGEMENT

## Conservative

Aims to preserve capital  
with lower expected returns  
and low volatility

## Moderate

Aims to preserve capital  
with some degree of growth

## Growth

Meant for clients willing to  
accept more volatility and  
expect higher returns

## Growth Plus

Expects greater  
outperformance with high  
levels of volatility

## EM Fixed Income

Mainly exposed to Emerging  
Markets debt securities.  
Aims to generate high  
income in a high volatility  
environment

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## HOW WE DO IT

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**Our financial advisors will help our clients achieve their goals by following our strategic approach:**

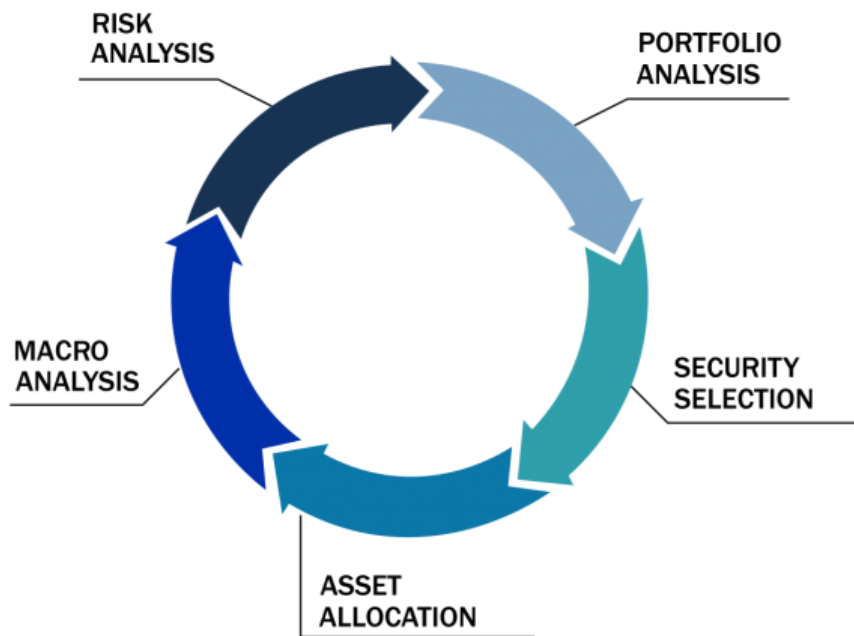
**Understand our clients' risk adjusted return objectives, to define suitable investments**

**Develop a proper risk exposure management assessment, based on the best practices and financial tools**

**Attempt to reduce conflicts of interest, offering controlled fees, and an independent analysis and methodology**

**Create a top-down tactical asset allocation incorporating our market outlook**

# INVESTMENT & RESEARCH PHILOSOPHY



# ABOUT US

## VISION

To be an independent financial advisory firm known for building strong, intragenerational, and transparent client relationships, as a result of our professionalism and in-depth knowledge of the markets and of each of our clients.

## MISSION

To become the main trusted advisor to our clients and their families due to our knowledge, integrity, transparency and professionalism.

## OBJECTIVE

Develop a successful and sustainable wealth management Family Office that provides reliable financial solutions and trusted advice to a selected group of relationships.

## ADDED VALUE

We would like to become our clients' trusted advisor for individual, corporate and family wealth management. Revolution Wealth Advisors is an independent firm that strives to avoid conflicts of interest by choosing qualified custodians, providing proper execution and aligning our clients' interests with ours. We offer advisory services through the Wrap Fee program. This program provides discretionary asset management services for a convenient, single fee that includes account management, brokerage, clearing, custody and administrative services.

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## OUR TEAM

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### **ROBERTO VAINRUB**

#### **PRESIDENT**

Portfolio manager and client advisor with over 25 years of experience in the financial industry. Ph.D. UCAB, Caracas; Stanford University; Industrial Engineer, UCAB, with a certification in Family Wealth Planning from the Family Institute. Roberto has taught at UCAB and IESA Business School in Caracas, in which he also served as president and was the founder of its Entrepreneurship Center. Roberto has also lectured at the Rochester Institute of Technology, Duke University, Florida International University and Miami University. Former Managing Director of CMAA, Grupo Activalores, and former board member of Mercantil Commerbank Florida. Former member of the Arbitration and Conciliation Committee of the Union Israelita de Caracas and the Pino Center Board of Florida International University. He is currently member of the board of directors of Mercantil Servicios Financieros, Mercantil Banco Universal, and director of Farmatodo Colombia and Spain. Roberto was born in Caracas, Venezuela and has been living in the US since 2011.



## **MICHAEL MARCIANO**

### **SENIOR INVESTMENT OFFICER**

Michael is an expert in portfolio analysis and mutual fund evaluation with vast experience working for investment advisory firms in the industry. Prior to joining Evolution Wealth Advisors, Michael worked as a Research Analyst and Portfolio Manager at Financial Partners Capital Management. He also worked in the Fixed Income Research Department at AV Securities. Michael holds a bachelor's degree in Business Management from Universidad Metropolitana in Caracas, Venezuela.



## **MARIANA RODITI**

### **COMPLIANCE OFFICER**



Qualified professional trained in Compliance, with experience in financial operations. Prior to joining Evolution Health Advisors, Luciana worked as Portfolio Assistant for Financial Partners Capital Management. During her career in Venezuela, she worked at Revlon Overseas Company and Avon. She holds a degree in Chemical Engineering from Universidad Simon Bolivar in Venezuela, and a MSc in Chemical Engineering from Technion Israel Institute of Technology.



## **DEBORAH BARY DE COHEN**

### **OPERATION ASSISTANT**

Deborah is a graduate from The Universidad Central de Venezuela where she got a degree in Nutrition Science. She has been involved for over 10 years with several organizations in fundraising and event planning for the benefit of the community. She worked at the Family business as HR Manager. Prior to joining the firm, Deborah worked as a sales associate advisor in an upscale department store.



## **DALIA SZKOLNIK**

### **TECHNOLOGY AND MARKETING MANAGER**

Recent graduate who holds a Bachelor's Degree from the University of Miami Business School with a double major in Business Technology and Marketing. Previously, Dalia has worked in Lennar's International Department as a Business Development Intern and gained experience in data analytics during an internship at Signals Analytics located in Netanya, Israel. Dalia graduated cum laude and was awarded the 2018 Most Outstanding Student in Business Technology Award.



## **VARO SUCRE**

### **RESEARCH ANALYST**

Recent graduate who holds a Bachelor's Degree from The University of Florida with a major in Economics and a minor in Business Administration. Alvaro previously interned as a Research Analyst in Activadores Sociedad and completed a rotational program in Venezolano de Credito. Alvaro is a former member of the National Society for Leadership and Success and attended the Cambridge International Consulting on Strategic Communication and Leadership. Alvaro was part of the Venezuelan Junior Golf Team and in 2009 he earned the National Championship



## **ANA KARINA ARIAS**

### **CLIENT ASSOCIATE**

Ana Karina is a graduate from Nova Southeastern University in Miami, where she obtained her bachelor's degree in Business Management. Prior to joining the firm, Ana Karina worked at Merrill Lynch as a Client Associate and managed a team of financial advisors in daily operations. She is also a Real Estate agent and specializes in the Miami market.

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## **CONTACT US**

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