

Thompson Street Capital Partners is a St. Louis-based private equity firm focused on investing in founder-led middle market businesses. We have acquired more than 100 companies in the Healthcare & Life Science Services, Software & Technology Services and Business Services & Engineered Products sectors and have managed more than \$2.6 billion since being founded in 2000. TSCP partners with management teams to increase value by accelerating growth, both organically and via complementary acquisitions.

## INVESTMENT SECTORS

SCIENCE SERVICES

SOFTWARE &  
TECHNOLOGY SERVICES

BUSINESS SERVICES &  
ENGINEERED PRODUCTS

# WORKING WITH US

We believe in taking a handshake approach to business. Whether you are a founder, an executive, an investor or an intermediary, our goal is to partner with you and work alongside you to generate growth and add value. Hear what it's like to work with us, from some of our current and past partners:

Todd Little  
*Transnetyx, Inc.*

Dan Nettesheim  
*BarcodesInc*

Tim Best  
*Bradley-Morris, Inc.*

[MORE VIDEOS](#)

# TEAM

Our culture is driven by honesty, discipline and creativity. Our team of professionals brings more than 100 years of combined middle-market private equity experience and commitment to success.

MEET THE TEAM

## INVESTMENT CRITERIA

- High gross and EBITDA margins
- Strong return on net assets

- Predictable revenue
- Solid and sustainable growth
- Leading position in niche industry
- Limited customer concentration
- Proven management team

## INVESTMENT PROFILE

## PORTFOLIO

We are proud to have partnered with many great companies since we were founded in 2000. Our team is committed to providing the right environment and resources for our portfolio companies to achieve accelerated growth – creating value for founders, management teams and our investors.

CURRENT INVESTMENTS

REPRESENTATIVE EXITS

## TARGET NICHES

Our team continually researches, develops and pursues investment theses in various industry niches within our core investment sectors. Our research-driven model helps us build deep industry knowledge and allows us to proactively support our portfolio companies' growth initiatives.

CURRENT NICHES

## Office

120 S. Central Ave., Suite 600  
St. Louis, Missouri 63105

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## Firm Overview

### Recent News

6/6/19

Thompson Street Capital Partners Sells Complus Data Innovations to Passport Labs, Inc.; announces Payments-focused spin-off

5/17/19

Thompson Street Capital Partners Announces Revenue Management Solutions' Acquisition of i8 Health Solutions – Growing its Technology Platform Offering

5/14/19

Staylock Storage Acquires Battle Creek Self Storage