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NEW ENGLAND GUILD  
WEALTH ADVISORS

# Trust Matters

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## **The mission of New England Guild Wealth**

**Advisors, "The Guild"**, is to improve our clients' financial well-being. In this endeavor, we provide our clients with objective investment advice and wealth management solutions designed to achieve their financial goals and address life's ever-changing challenges.

We are distinguished by our collaborative approach. Our group brings diverse financial capabilities, backgrounds and an average of 20 years of experience to clients of the firm. We provide our clients with solutions, that incorporate elements and capabilities not usually offered by other investment management firms.

Acting in our role as Fiduciary, we maintain a client focus in everything we do. Our firm is committed to being unbiased and independent, while consistently offering highly personalized service and creative solutions. We don't work for commissions. We don't have sales incentives, third-party compensation or "in-house" promoted investment products. We are fee-only, and as such, the only fee we earn is the fee we earn from you. That enables us to provide the kind of value, creativity and objective counsel that truly places our **clients' best interests first.**

## **LOCATION**

139 Simsbury  
Road  
Avon, CT  
06001

## **CONTACT US**

[info@neguild.com](mailto:info@neguild.com)  
860.404.5900



“We put a  
high  
priority  
on  
knowing  
our  
clients  
and the  
people  
and  
things  
they care  
about.  
This is as  
important

to us as  
understanding  
their  
financial  
goals and  
challenges.”

— SUSAN M.  
GRAYSON, PRINCIPAL

## Areas of Practice

### **INVESTMENT MANAGEMENT**

We believe that every asset exists to satisfy a future need for cash; thus, risk is really defined as not having the cash when you need it.

Through a holistic investment approach that incorporates goal-driven financial planning, we can help you

### **RETIREMENT PLANNING**

We can help you establish a plan as you transition from employment and wages to "harvesting" your portfolio to supplement social security and/or pensions to provide for your income needs in retirement. We can also help

### **INTEGRATED FINANCIAL, TAX, AND INVESTMENT STRATEGIES**

As the saying goes "it's not what you make, but what you get to keep". We can help you ensure that assets are aligned and managed to

construct a customized portfolio that places equal emphasis on your cash flow needs as well as your return goals and risk tolerance.

you create appropriate social security strategies for you and your spouse.

achieve the intended outcome with respect to the impact of income, gift and estate taxes.

## **ESTATE & CHARITABLE PLANNING**

We often work with clients to create a strategy for the transfer of their wealth. Plans may include educating children and/or grandchildren; providing for intergenerational wealth transfers; developing a succession plan for your business; building a framework for the design and creation of wills and trusts. We can help you set up Charitable Endowments and/or develop prudent gifting strategies that achieve your philanthropic goals while being sensitive to tax issues.

## **DIVORCE PLANNING**

Divorce can present unique challenges for clients. We can help you with the consolidation and assessment of your assets, the determination of future financial needs and the development of investment objectives specific to your new life goals.

## **INSURANCE PLANNING**

We can help you with the review of insurance needs to protect existing assets and income streams. The review includes life, disability and long-term care insurance needs. If insurance is needed, we would work with both you and your agents to select the product most suitable to address your needs.



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139 Simsbury Road Avon, CT 06001  
A Registered Investment Advisor

New England Guild Wealth Advisors provides highly individualized wealth and financial management services to high net worth individuals and their families. We offer strong investment management expertise combined with financial services customized to achieve our clients' financial, investment and life goals.