



Firm Philosophy

Russia Partners provide its clients access to the most opportunistic segments of the growing and dynamic markets of Russia and other countries of the former Soviet Union.

“The perception of Russia's economy in the West versus the reality on the ground has never been greater than it is today. What most investors do not yet understand is that Putin has prioritized building a strong economic base under which the democratic transition can occur, very similar to what is going on in China, and the results will continue to be very positive for Russia over the next several years.”

Drew Guff

EMPEA Newsletter

Firm Profile

Russia Partners, a pioneer in private equity investing in Russia and the CIS, has managed over \$1 billion of committed capital since inception. The firm, one of the oldest and largest private equity firms in Russia and the CIS, consists of a highly-specialized team of 15 investment professionals and approximately 35 total employees. The senior investment professionals combine high levels of education and on-the-ground work experience in Russia with advanced Western education and experience with Western firms. Since its founding in 1991, Russia Partners has become a leader in attracting and managing long-term private equity investments from U.S. and foreign institutional investors into the region. The firm has managed investments in more than 60 companies since its inception.

Russia Partners' success has come from its focus on supporting management and entrepreneurs of growing businesses, not only with capital, but also with insight, experience and perspective. Russia Partners views its entrepreneurs as long-term partners, and strives to ensure the ultimate long-term success and viability of their business.

Russia Partners is an affiliate of [Siguler Guff & Company, LP](#), a multi-strategy private equity investment firm serving corporate and public employee benefit plans, endowments, foundations, corporations, government agencies, financial institutions, family offices and high net worth individuals. Siguler Guff and its affiliates, which have \$13 billion of assets under management, invest opportunistically in sectors of market inefficiency.

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