



INDEPENDENT INVESTMENT MANAGERS, SINCE 1991

Our firm's history has been shaped by our people.

[WHO WE ARE](#)

[OUR TEAM](#)

APPROACH

We employ a quality-value investment approach to preserve and grow our clients' capital over the long term. Quality-value investing is based on investing in great companies when we can buy them for less than they are worth and holding them for the long term.

**INTENSIVE, ON-THE-GROUND RESEARCH
INFORMS OUR GLOBAL INVESTMENT DECISIONS.**

Annual activity, based on 2018 calendar year



5
5 REGIONS

CANADA

UNITED STATES

EUROPE

ASIA

EMERGING MARKETS

680
680 COMPANIES VISITED

850
850 MEETINGS HELD

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CLIENTS

Our clients are our partners. We build deep and enduring relationships with our clients to better understand their unique investment needs.

INDIVIDUALS & FAMILIES

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FOUNDATIONS & ENDOWMENTS

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INSTITUTIONS

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FAMILY OFFICES

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VIEWS

We put our principles and practices in writing so that we can inform and foster conversation with our clients.





WINNING BY NOT LOSING

By Anne Mette de Place Filippini

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