

[WHO ARE WE](#)[INVESTMENT TEAM](#)[INVESTMENT CRITERIA](#)[PORTFOLIO](#)[NEWS](#)[CONTACT US](#)

We are an operationally focused private equity firm

that leads control-oriented investments in lower middle-market private companies with annual revenues generally between \$20 million and \$100 million and EBITDA generally between \$3 million and \$9 million.

We invest in three specific sectors: Consumer Products, Niche Manufacturing and Specialty Business Services.

Our Mission – *Investing in people and the business process. We unlock value for our portfolio companies through Management Partnership, building upon a company's Competitive Advantage, and executing on a well-developed growth plan for Strategic Value Creation.*

Our Core Principles guide all phases of our investment process, from the moment we begin evaluating an investment opportunity, through our ownership/partnership period with our management teams, and culminating with our exit strategy:

Process Driven – We have a proven and highly disciplined investment process based on a track record of success and best practices.

Why Partner with Guardian?

- ▶ Proven Success
- ▶ Hard Work is in Our DNA

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- ▶ Fair and Balanced

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- ▶ Crossing the Chasm

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- ▶ We Follow the Golden Rule

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- ▶ Speed and Certainty to Close

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- ▶ Blue Chip Investor Base

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- ▶ Punching Above Our Fighting Weight
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Proven Success

Long and proven track record of building high performing businesses, focused on revenue growth, product capabilities and operational excellence, and generating sustainable value creation and attractive shareholder returns.

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Disclaimer

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Contact:

Guardian Capital Partners
Devon Square I
724 W. Lancaster Avenue,
Suite 120
Wayne, PA 19087
Tel: 610.263.0100
Fax: 610.465.8900



