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# PRIVATE REAL ESTATE INVESTMENT

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Tryperion Partners is a private real estate investment firm that provides investment management services to a range of foundations, family offices, and high net worth investors. The firm executes value-add strategies through direct and joint venture investments, primarily in existing assets located in inefficiently-priced Western and Midwestern U.S. markets. Tryperion utilizes its extensive real estate expertise and industry relationships to create value through aggressive management and leasing, strategic capital improvements, and prudent financing programs.

#### TFAM

#### ELIOT BENCUYA

#### **ACQUISITIONS**

Mr. Bencuya is a Partner and Co-Founder of Tryperion Partners. His primary responsibilities include sourcing and executing new investments, procuring asset financing and directing the firm's investment strategy.

> ebencuya@tryperion.com (310) 421-1039

> > VIEW FULL BIO

#### JEFFREY KARSH

#### ACQUISITIONS, INVESTOR RELATIONS

Mr. Karsh is a Partner and Co-Founder of Tryperion Partners. His primary responsibilities include sourcing and executing new investments, managing corporate operations, and overseeing investor relations and reporting.

> jkarsh@tryperion.com (310) 421-1033

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#### JOSEPH KESSEL

#### **ASSET MANAGEMENT**

Mr. Kessel is a Partner and Co-Founder of Tryperion Partners. His primary responsibilities include managing the acquisition due diligence process, implementing and executing asset business plans, and overseeing the firm's asset management activities.

> jkessel@tryperion.com (310) 421-1031

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#### JAMES E. SUMAYA

#### **VICE PRESIDENT**

Mr. Sumaya is a Vice President at Tryperion Partners. His primary responsibilities include underwriting, implementing and executing asset business plans, and assisting with asset management activities.

<u>jsumaya@tryperion.com</u> (310) 421-1061

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#### VICTORIA PENG

#### **ANALYST**

Ms. Peng is an Analyst at Tryperion
Partners. Her primary
responsibilities include
underwriting new deals, closing
investments, and supporting the
investment committee. Ms. Peng
recently graduated from the
University of Pennsylvania with a
Bachelor of Arts degree in
Psychology.

<u>vpeng@tryperion.com</u> (310) 907-5531

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#### **ALEX WILLS**

#### MARKETING DIRECTOR

Mr. Wills is the Marketing Director for Tryperion Partners. Prior to joining Tryperion Partners, Mr. Wills was responsible for managing the lead generation for those seeking to put alternative investments into their retirement.

<u>awills@tryperion.com</u> (310) 907-5530

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### **EXPERIENCE**

The Tryperion team is experienced in managing complex real estate investments through multiple business cycles and through the life cycle of each investment, from acquisition and business plan execution, to realization. Collectively, Tryperion's founders have acquired, owned, and managed over \$1.6 billion of real estate equity investments valued in excess of \$5.0 billion spanning all asset classes.

## **INVESTMENTS**

## TRYPERION RE FUND I

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Tryperion RE Fund II closed in January 2010 ...... \$50 million. The fund has been fully deployed.

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## TRYPERION RE FUND III

Tryperion RE Fund III closed in July 2018 with commitments totaling over \$60 million. The fund invests primarily in preferred equity transactions requiring \$3-15 million of equity in any property type (existing or development deals) across the Midwestern and Western US. Direct acquisitions and JV equity are considered on a select basis.

TRANSACTION TYPES

TRANSACTION SIZE

HOLDING PERIOD

Acquisition or Recapitalization

\$3 Million Equity to \$15 Million Equity

3 Years to 7 Years

PRODUCT TYPES



OFFICE INDUSTRIAL



RETAIL MULTI FAMILY



DIRECT ACQUISITION, COMMON EQUITY JOINT VENTURE, PREFERRED EQUITY JOINT VENTURE

LOCATIONS

WEST AND MIDWEST U.S. MARKETS

# **SERVICES**

We offer two primary service lines

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#### OPTIMAL INCENTIVE ALIGNMENT

Tryperion's principals invest alongside clients in both the Equity Funds and Separate Accounts to ensure optimal incentive alignment. Separate Account commitments are accepted on an ongoing basis.

Inquiry ...

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INVESTOR RELATIONS Jeffrey Karsh jkarsh@tryperion.com (310) 421-1033

TARZANA Iarvin Braude Mulholland

SHERMAN OAKS

Hollywood Sig



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