

We believe the key to investment performance is what a company will sell next year and going forward, and whether the business will earn money from those sales.

We build a close relationship with our clients and their families to understand their investment objectives. Our goal is to manage clients' wealth so that it truly serves their lives for generations to come.

## **Principles of Investing**

There are two times in a man's life when he should not speculate – when he can't afford it, and when he can.

Mark Twain

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