

We help **bootstrapped software companies** accelerate growth.

Why Mainsail? (/why-mainsail/)

We are growth equity investors with expertise in **scaling software companies** like yours.



Portfolio (/companies)



Our team delivers **operational support** to entrepreneurs whose goals have outpaced their resources.

Our Value (/value-creation/)

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(<https://mainsailpartners.com/2019/06/24/3-strategies-that-can-help-grow-recurring-revenue-through-pricing/>)



3 STRATEGIES THAT CAN HELP GROW RECURRING REVENUE THROUGH PRICING
(<https://mainsailpartners.com/2019/06/24/3-strategies-that-can-help->

GROW-RECURRING-REVENUE-THROUGH-PRICING/)

John Mathew (<https://mainsailpartners.com/author/john-mathew/>)

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**EVOLVING THE STRATEGY FOR A PRODUCT-DRIVEN SOFTWARE COMPANY
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(<https://markets.businessinsider.com/news/stocks/ncontracts-launches-new-compliance-management-system-cms-ncomply-1028267079>)



**NCONTRACTS LAUNCHES NEW COMPLIANCE MANAGEMENT SYSTEM (CMS),
NCOMPLY
([HTTPS://MARKETS.BUSINESSINSIDER.COM/NEWS/STOCKS/NCONTRACTS-
LAUNCHES-NEW-COMPLIANCE-MANAGEMENT-SYSTEM-CMS-NCOMPLY-
1028267079](https://markets.businessinsider.com/news/stocks/ncontracts-launches-new-compliance-management-system-cms-ncomply-1028267079))**

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