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ABOUT WEINAND FINANCIAL

Mike and Joyce Weinand discovered that being a financial planner has as much to do with understanding peoples' hopes, dreams, fears and aspirations as it does money.

You have to understand human nature as much as you do tax law. You have to



Learn more about Weinand Financial and Our Team.



Learn More

BEING A FINANCIAL PLANNER

You'll need to be steadfast through financial turbulence, though most of it will be not of your making, certainly beyond your control. You'll need to engage peoples' hearts so they will stay the course, and turn their heads to ensure their respect of your ability. I like people. I love helping others. I like to earn the respect of my clients and peers.

I love the challenge of turning a service relationship into a business model that survives over generations of advisers and clients. I thrive on taking intangible concepts and weaving these into a coherent strategy pursued over time. I savor sitting down with clients, pausing to review their achievements over the years, congratulating them on what they have done.

I will give you some advice though. If you think you want to be a financial adviser, go for it totally. Aspire to the best, to reach CFP professional status. Learn what aspects of advising you like the best. Never stop asking questions and never be afraid to approach experienced advisers - you'll find they'll be happy to spend time as you want helping you out.

Become A Client

Weinand Financial, Inc.

8120 Freedom Lane NE,
Ste #101, Lacey, WA 98516

Tel: 360-459-4847

Office Hours: Monday - Friday 8:30a-5:00p,
Closed Saturday and Sunday

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