



L&B Realty Advisors is an employee-owned, SEC-registered real estate investment advisor offering real estate investment management services to institutional investors. Founded in 1965, L&B has earned a track record of successfully acquiring, operating, developing and selling institutional quality office, retail, industrial and multifamily property on behalf of our clients.

**L&B employs a purpose-driven method to asset selection and an income and value creation approach to asset management.**



## Stock Selection

L&B's 50+ years of experience in investing, managing, and selling real estate allows our acquisition professionals to source real estate assets with well-defined, enduring competitive advantages and exit strategy.



## Priced Appropriately

Understanding the local market demand, and being able to quantify asset and market risk, helps us provide favorable outcomes to our clients.



## Managed From The Top

Senior investment professionals are actively engaged in the management of all our assets in order to achieve the best results.

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# Investment Management Services



Our institutional real estate investment vehicles include separate accounts and commingled funds. Our dedicated and experienced professionals provide the following services:

- Portfolio Management
- Acquisitions
- Asset Management
- Research
- Dispositions
- Development & Construction Management
- Investment Accounting

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# Why L&B?



## Separate Account Mindset

Separate account relationships form our DNA

## Our Legacy

Long-term client and employee relationships result in consistent performance

## Proven Risk Management

Identifying and appropriately mitigating risk factors is key to achieving superior risk-adjusted returns

## Sustainable Growth

Limited competitive capital equals increased investment opportunities

## Pipeline Integrity

Selective deal flow with a transparent allocation policy

## Culture Dictates Success

We are active managers, and we are asset vs. product driven

Contact us to see how L&B  
exceeds client  
expectations

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